

SENIOR VICE PRESIDENT Oakland



joe.yamin@colliers.com

EDUCATION OR QUALIFICATIONS

Cal State University, Hayward B.S., Business Administration/Marketing

AFFILIATIONS OR MEMBERSHIPS

California Dept. of Real Estate

East Bay Brokers Association, President

SIOR Candidate

CCIM Candidate

Licensed CA Notary Public

Toastmasters California, D57 Area Governor

Delta Chi Fraternity

CONTACT DETAILS

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Colliers International 1999 Harrison Street, Suite 1750 Oakland, CA 94612

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AREA OF EXPERTISE

Joe specializes in the leasing and sales of industrial/warehouse properties in the San Francisco East Bay area.

He currently handles the leasing and sales for over 2.5 million square feet and focuses on properties and clients in Hayward, Union City, San Leandro, Oakland, Fremont and Newark.

Joe has completed over 600 transactions totalling over 8 million square feet. Some of the institutional and private property and business owners Joe represents include ProLogis, PS Business Parks, Harsch Investments, and Hanover Properties.

PROFESSIONAL ACCOMPLISHMENTS

- Colliers International Platinum, 2012, 2014, & 2016
- Colliers International Gold, 2006-2016
- CoStar Top Producer, 2009, 2012, 2014, 2015

BUSINESS AND EDUCATIONAL BACKGROUND

Joe graduated from Cal State University, Hayward in 2004 with a B.S. degree in Business Administration/Marketing.

He began his real estate career with Colliers International in 2001, working with the Colliers Advisory Group. In 2005, Joe shifted his focus to the Industrial market along the 880 Corridor, specializing in Tenant Representation and joining Colliers International's Oakland office.



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MAJOR CLIENTS REPRESENTED

Client	City	Square Feet
DCT Industrial	Hayward/Newark	600,000
P.S. Business Parks	Hayward	407,000
Harsch Investments Properties	Union City	450,000
Hanover Properties	Union City	350,000
RREEF	Hayward	284,000
Jaeger McHugh	Hayward	300,000
Christensen Holdings	Hayward	160,000
Transforce / Dynamex	Hayward	139,400
ProLogis	Hayward	113,000
General Steamship	Hayward	113,000
Emcor / Marelich Mechanical	Hayward	105,000
Enterprise Rentals	Oakland	103,072
RB High Tech	Newark	101,500
Well Luck Company	Hayward	101,376
Global Packaging	San Leandro	92,986
ASA Trading	San Leandro	92,986
RB High Tech Transport	Newark	75,658

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MAJOR CLIENTS REPRESENTED

Client	City	Square Feet
Mimeo, Inc.	Hayward	66,048
Specialized Packaging Solutions, Inc.	Newark	61,989
Bay Area Seafood	Hayward	58,320
American Furniture Rentals	Hayward	58,000
Santos Agency	San Leandro	52,814
Kam Yee Lucy Trading	Hayward	48,960
Commex	Hayward	41,933
Primo Designs	Hayward	49,310
Koch	Hayward	44,945
American Food Equipment Company	Hayward	40,000
Cal Oak Furniture	Union City	40,000
Ke Lang Cabinets	Hayward	36,000
TRAC International	San Leandro	34,605
Prologix Distribution	Hayward	32,000
Spectrum Bags, Inc.	Hayward	30,421
Baldor Motors & Drive	Hayward	30,000
Sequoia Brass & Copper	Hayward	27,840

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MAJOR CLIENTS REPRESENTED

Client	City	Square Feet
Coin Mach	Union City	28,600
CJ United	San Leandro	29,875
Rossitor Relocations	Hayward	27,642
Pan American Ceramics	Hayward	24,083
Zurn Plumbing Products	Hayward	23,630
Primizie Foods	Hayward	22,300
One H2	Fremont	25,000
Auto Parts, LLC	Union City	22,000
American Furniture	Hayward	20,160
Ampay Logistics	Hayward	20,160
Amarr Overhead Doors	Fremont	20,000
Belfor Restoration	Hayward	20,000
Mr Copy Company	Hayward	20,000
Arjo Huntleigh	San Leandro	20,000

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MAJOR PROJECTS SOLD		
Client	City	Square Feet
Fortinet	Union City	202,440
GSI Realty	Hayward	113,160
General Steamship	Hayward	108,604
Well Luck Company	Hayward	101,376
East Bay Leasing	San Leandro	101,059
Jaeger McHugh	Hayward	86,745
Exeter Property Company	Livermore	81,000
ITA-MED	Hayward	60,346
Exeter Property Company	Livermore	60,000
New Horizon Enterprises	Hayward	52,718
Lua's Packaging User	Hayward	28,050
Union Property	Union City	27,709
Stephens & Stephens	Hayward	27,700
Artic Express	Hayward	27,257
Liam Hua	Union City	26,552

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MAJOR PROJECTS SOLD		
Client	City	Square Feet
Santos Agency	Hayward	26,400
Win Pack	Hayward	23,392
Prologis	Oakland	23,003
Bay Area Seafood	Stockton	22,500
Richmond Regatta	Richmond	21,485
Edmers Bakery	Hayward	21,408
Richmond Regatta	Richmond	21,363
Michael Honsman	Hayward	19,770
United Brands	Hayward	19,200
CTR Investors	Hayward	17,600
Floratech	Hayward	16,674
Environmental Remedies	Hayward	14,942
Candice Holdings	San Leandro	14,637
Santos Agency	San Leandro	13,580
Possmei	Hayward	12,900

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City	Square Feet
San Leandro	12,539
Hayward	11,496
Oakland	11,000
Oakland	10,512
Hayward	8,800
Hayward	8,800
Fremont	8,775
San Leandro	8,000
Oakland	7,713
San Leandro	6,727
Hayward	5,976
Hayward	5,760
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REFERENCES

John Baruh, Senior Vice President Lowenberg Corporation +1 650 867 9500

Julie Remy, Senior Vice President Harsch Investment Properties +1 925 218 6302

Michael Jaeger, Principal Jaeger McHugh +1 415 433 3281

Bob Bisnette, Vice President *ProLogis* +1 510 601 4011

Gavin Christensen, Owner Hanover Properties/Christensen Holdings +1 650 593 1841

Leon Laughery, CFO *Greenleaf Wholesale* +1 303 654 9566

Dean Schenone, Owner *Floratech* +1 510 264 9990