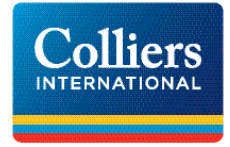




Mark Triska, SIOR



SENIOR VICE PRESIDENT  
Pleasanton, California



[mark.triskao@colliers.com](mailto:mark.triskao@colliers.com)

#### EDUCATION OR QUALIFICATIONS

MBA Graduate School of Management, UCLA, 1984

Areas of emphasis included marketing, finance, and management information systems.

BA, Economics, Stanford University, 1979.

Secondary emphasis in Industrial Engineering.

BPC, Hecht and Associates, 2002

#### CONTACT DETAILS

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#### AREA OF EXPERTISE

Mark Triska has excelled in representing commercial real estate clients since 1989. During his career, Mr. Triska has specialized in the sale and leasing of industrial, R&D, office, retail, land, and investments in the San Francisco East Bay Area. Since 1989, his lease transactions totalled over 4.0 million square feet of space and the value of land and commercial property sales reached over \$1 billion.

A partial list of clients represented by Mr. Triska include the Hewlett Packard Company, Triad Systems Corp., Synnex Information Technology, United States Postal Service, AT&T Broadband, PacTel Properties, John Hancock Insurance Company, and Phillips Electronics.

Mr. Triska believes in building relationships with clients and will take the time to fully understand their needs and desires. His experience in the market and the relationships he has developed gives Mr. Triska first-hand knowledge of political climates, assessment and water districts, traffic mitigation plans and other seemingly small things that can influence a deal. In summary, Mr. Triska has many of the necessary qualifications when representing each client.

#### SIGNIFICANT CLIENT LIST

- > Xerox Corporation
- > AT&T Broadband
- > City of Livermore
- > Hewlett Packard Company
- > Wente Vineyards
- > W. R. Grace Company
- > Synnex Information Technologies
- > Triad Systems
- > United Parcel Service

#### AFFILIATIONS:

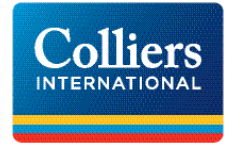
- > Board Member, Tri Valley Business Council (TVBC)
- > Board Member, Livermore Valley Winegrowers Association
- > Livermore and Pleasanton Chambers of Commerce
- > Stanford and UCLA Alumni Associations
- > East Bay Brokers Association
- > Toastmasters International
- > Beta Theta Pi Fraternity
- > Livermore Fly Fishers
- > NAIOP, Bay Area Chapter



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### MAJOR TENANT/BUYER TRANSACTIONS COMPLETED

TENANT/BUYER	SQUARE FEET	TENANT/BUYER	SQUARE FEET
Kanamatsu-Livermore	150,000	Pella Windows-Liv.	45,000
Corovan-Pleasanton	100,000	Hardwoods, Inc.-Liv.	78,000
Gehrig-Tracy	50,000	American Precision-Liv.	55,000
Cor-O-Van-Dublin	127,000	P.N.D Transport-Liv.	44,000
Inbus Eng.-Livermore	55,000	S&R Precision-Livermore	56,000

### MAJOR PROJECTS REPRESENTED

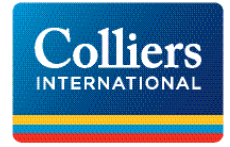
PROJECT	DEVELOPER	SQUARE FEET
Livermore Gateway West Bus. Park	Ellis Partners	432,000 SF
Golden State Vintners	The Wine Group (Sublease)	230,000 SF
Livermore Business Center	Bailey Farms	113,600 SF
Greenville Station Bus. Park-Liv.	Panattoni Development	169,443 SF
Commerce Business Center-Liv.	Panattoni Development	90,000 SF
Livermore Valley Plaza	Red Bear	75,000 SF
Copper Hill Business Park	Trumark Commercial	50,000 SF
Dublin Auto Center	British Motors	4 Acres

### NOTABLE LEASE AND SALE TRANSACTIONS:

TENANT	SQUARE FEET	LOCATION
Bio Fuel Systems, Inc.	87,120 SF	Livermore
FABCO Automotive	56,800± SF	Livermore
Kenetech - Windpower	84,000 SF	Livermore
Ross Stores, Inc.	60,000 SF	Fremont
Synnex Information Technologies	327,000 SF	Fremont
TCI Cablevision	80,000± SF	Livermore
TIP Leasing8± AC	Livermore	
UPS45,000 SF	San Ramon	
Ultimate Watersports of Livermore	48,454 SF	Livermore
Best Buy Stores	286,100 SF	Livermore
O'Neill Moving Systems, Inc	117,792 SF	Fremont
<b>BUYER</b>		
Golden Bears LLC (British Motors)	11.09 AC	Livermore
U.S. Postal Service	4.59 AC	Livermore
Harsch96,000 SF	Livermore	
Sawman LLC47,025 SF	Livermore	



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## REFERENCES

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