

EDUCATION AND QUALIFICATIONS

Bachelor of Science in Commerce, Finance University of Santa Clara, 1981

AFFILIATIONS AND MEMBERSHIPS

- National Association of Industrial & Office Properties (NAIOP)
- Society of Industrial and Office Realtors (SIOR)
- Colliers International Logistics
 & Transportation
- Council of Supply Chain
 Management Professionals
- Served on Region Task Force for Stockton Metropolitan Airport (2007 -2009)
- Served on Mayor's Economic Development Task Force, City of Stockton (2002-2003)
- Trustee, Santa Clara University Bronco Bench Foundation
- Serves on Cathedral of Annunciation School Advisory Board
- Appointed to the Board of Directors, 2nd District Agricultural Association by the Honorable Gray Davis, Governor, State of California. Elected President of the San Joaquin County Fair Board (2004-2005).
- Reappointed to the San Joaquin County Fair Board in 2010 by the Honorable Arnold Schwarzenegger, Governor, State of California.
- Appointed to the San Joaquin County Mosquito & Vector Control District Board of Trustees by the San Joaquin County Board of Supervisors (2010)

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Accelerating success.

Gregory O'Leary, SIOR

EXECUTIVE VICE PRESIDENT CORPORATE REAL ESTATE BROKERAGE & ADVISORY SERVICES INDUSTRIAL SERVICES TEAM CA LICENSE NO. 00924479





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BUSINESS BACKGROUND

The following companies are a selected list that Greg has represented:

AEW Capital Management AMB Property Corporation Antonini Enterprises **Burke Industries** California Cedar Products Carolina Logistics Carpenter Company **Catellus Development Corporation Catlin Properties Champion Partners Cintas Corporation Clarion Partners** ConAgra **DCT Industrial Trust** DuraFlame **Equity Industrial Partners** Fairmont Sign Company FedEx **Fuel Total Systems** Hertz Corporation Hino Motors Holt of California Hunter Douglas Imperial Sugar Company Jensen Precast Kingsdown, Inc. Kyoho Motor Works LBA Realtv Medline Industries Meridian Property Company Nestle USA Noll Manufacturing OldCastle APG Panattoni Development Co. PETCO Proctor & Gamble Prologis **RE Service Company** Robert Mondavi Winery Seefried Industrial Properties SF Pacific Properties, Inc. Silva Trucking Smart & Final Stores. Inc. Southwest Traders Transpacific Development Co. United Parcel Service

AREA OF EXPERTISE

With over thirty (30) years of industrial real estate experience in San Joaquin and Stanislaus County, Mr. O'Leary has focused his efforts specifically on corporate representation assignments for acquisition, disposition, leasing and turn-key build-to-suit. Major emphasis includes project leasing and sales for institutional, national and regional developers. Greg has leased or sold in excess of 40± million square feet of warehouse, manufacturing and food grade facilities and over 5,800± acres of industrial and pre-development land.

SELECTED TRANSACTIONS

- Prologis Park Duck Creek
- 780,371 SF Build to Suit
 UPS
- 750,000 SF Lease
- Equity Industrial Partners/Home Depot Distribution Center **756,000 SF Investment Sale**
- General Mills/Opus Logistics Center 735,980 SF Tenant Representation
- Chabot Commerce Center/AMB
 670,010 SF Investment Sale
- Proctor & Gamble
 652,292 SF / 100+ Acres User Sale
- Robert Mondavi Winery
- 585,000 SF Design Build
- Dollar Tree Store
 525,000 SF
- Orchard Supply Hardware Distribution Center 517,485 SF Sale
- Airport Gateway Center/Panattoni
 443,640 SF Lease & Sale
- Crate and Barrel
 331,227 SF Tenant Representation
- Noll Manufacturing
 320,000 SF Land Sale & Building Sale
- Smart & Final 295,000 SF User Purchase / User Sale / Lease / Sale
- LBA Realty / McGrath Properties 271,075 SF Investment Sale
 LBA Realty / Catlin Properties
- 265,944 SF Investment Sale
- Patterson Pass Business Park
 264,418 SF Investment Sale
- Lowenberg Corporation/Cal Logistics 262,400 SF Investment Sale
- ECS Refining
 262,000 SF User Sale
- Smart & Final
 241,328 SF Tenant Representation
 Leggett & Platt
- 158,063 SF Tenant Representation
 Southwest Traders
- 150,000 SF Lease • Arrow Sign Company/Ad Art
- 120,000 SF Buyer Representation
- Food 4 Less/Crossroads Commerce Center 119,024 SF Buyer Representation