



# Alice Teng

MEDICAL OFFICE SPECIALIST – HEALTHCARE SERVICES TEAM  
Silicon Valley  
CA License No. 01777216



[alice.teng@colliers.com](mailto:alice.teng@colliers.com)

## EDUCATION

BA Communications  
University of California,  
Davis

## AFFILIATIONS OR MEMBERSHIPS

ASVB

Santa Clara County Medical  
Association

Santa Clara County Dental  
Society

## CONTACT DETAILS

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## AREA OF EXPERTISE

Alice Teng joined the San Jose office of Colliers International in 2006 after 3.5 years as a top performer in pharmaceutical sales.

Alice specializes in medical and dental office sales and leasing in the Bay Area. In 2007, Alice was nominated for the ASVB Rookie of the Year Award and the Colliers International Rookie of the Year Award. She is actively involved with the Santa Clara County Medical Association and the Santa Clara County Dental Society. Her experience in the medical industry and her local knowledge have been a catalyst for her success at Colliers.

In 2009, Alice formed the Colliers Healthcare Services Team. She represents over a million square feet of medical properties in the Mid Peninsula, South Bay, and East Bay. Alice works with major hospitals in the Bay Area, as well as clinics, medical and dental groups, and individual practitioners.

In 2010, Alice won the Silicon Valley Business Journal's Top 100 Women of Influence Award.

Alice is fluent in Mandarin and also knows how to say "thank you" in 24 languages. Her language skills have helped build relationships with clients over the years.

## EDUCATIONAL BACKGROUND

A graduate from University of California, Davis, Alice received her Bachelor of Arts in Communications. While at U.C. Davis, she sold CUTCO Cutlery for 3 years and was ranked in the top 5% of sales representatives in the company every year, winning the prestigious All-American Award twice and earning an induction into the Academy of Champions for sales performance.

## COMMUNITY INVOLVEMENT

Alice is currently involved with leading The Network, the young professionals group at Venture Christian Church in Los Gatos. Alice was also involved with leading a young adult bible study at the Great Exchange Covenant Church in Sunnyvale. She has also taught baby sign language to toddlers and 2 year olds on Sundays at her church, takes ballroom dancing lessons, and has performed at the San Jose Dancesport Center. Alice's parents live in San Ramon, and she also has an older brother living in the East Bay.

She is also involved with the Silicon Valley Chapter for Team In Training for the Leukemia and Lymphoma Society and ran her first half marathon in 2010 at the San Jose Rock N Roll Half Marathon, and she is currently training for her first full marathon for the Nike Women's Marathon in San Francisco.

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## MAJOR CLIENTS REPRESENTED (PARTIAL LIST)

Tegra Healthcare Properties	Longs Drugs
Regional Medical Center of San Jose	Healthcare REIT
Windrose Medical Properties	HCA-Hospital Corporation of America
Allergy & Asthma Associates	Health Trust
The Boyer Company	First 5
Samaritan Medical Center	

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