



Joe Elliott, SIOR

SENIOR VICE PRESIDENT – R&D DIVISION
Silicon Valley
CA License No. 01064626



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EDUCATION

BS Business Administration
University of Southern
California

AFFILIATIONS OR MEMBERSHIPS

SIOR

CONTACT DETAILS

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AREA OF EXPERTISE

R&D/Industrial specialist with Colliers
International concentrating on the leasing
and sales of R&D and industrial properties.

BUSINESS AND EDUCATIONAL BACKGROUND

Joe has been with Colliers International for
nine years during which time he has
achieved the highest recognition by becoming
a member of the 90/10 club.

Prior to joining Colliers International in 1998,
Mr. Elliott earned national honors as a Top
Producer with Grubb & Ellis Company. Prior
to that, he was a Top Producer at
Cunningham Associates, focusing on
development, sales and leasing of industrial
properties. A native of San Jose, Joe has
been involved in commercial real estate since
1987, acquiring significant expertise in
long-term facilities planning for high-tech
companies in the Silicon Valley.

University of Southern California
Bachelor's of Science Degree in Business
Administration with an emphasis on Real
Estate Finance - CCIM 101



CLIENT REPRESENTATION (PARTIAL LIST):

A&D Medical	Laidlaw Environmental
Advanced EPI Tech.	Lattice Semiconductor
AirLiquide America Corp.	Marubeni
Argosy Industries	Natural Wonders
Arista Corp.	Objectivity, Inc.
Arrow Electronics	Optoma Technologies
ASI	Panasonic Industrial Company
ASUS Computers International	Pinnacle Systems
Azerity Software	Pioneer Standard Electronics
Corel	Plexus
CTS Manufacturing	Prometheus Real Estate Group
Cyclades Corp.	Ricoh Corporation, USA
Delta Products	Riggs & Co.
DSP Group	Rock Shox, Inc.
Fiberstars, Inc.	Savvion
Franklin Real Estate	Semitool, Inc.
Gear6	Shaklee Pharmaceuticals
HearMe.com	Smartflex Systems
Intervideo	SoftwareAg/Webmethods
Intervision Systems, Inc.	Solaria
Kaiser Aerospace	Starcite
Kawasaki USA	Sumitomo Plastics, America
Kennedy Associates	Themis Computer
Kent Electronics	VM Services Inc.
Kyocera America, Inc.	Zip Zoom Fly (ExtraPlus)



BRIEF SUMMARY OF PERTINENT PRIOR AND CURRENT ASSIGNMENTS

Client	Approx. S.F.	Assignment
Zip Zoom Fly (ExtraPlus)	240,000	Build to Sale
ASI	240,000	Lease
Franklin RE/Sybron Labs	108,000	Lease
Pinnacle Systems, Inc.	106,000	Sublease
Optoma Technologies	90,000	Lease
Shaklee Pharmaceuticals	74,000	Build-to-Suit
DSP Group	73,000	Sublease
Telco System, Inc.	70,000	Sublease
Fiberstars, Inc.	60,000	Lease
Orchard Property	54,000	Sale
Themis Computer	53,000	Lease
A-Plus Manufacturing	53,000	Lease
Winbond Microelectronics	50,000	Sale
Cyclades Corp.	43,000	Lease
Smartflex Systems	42,000	Lease
CTA Manufacturing	42,000	Lease
ASUS Computers International	68,000	Lease
	40,000	Lease
	18,000	Lease
CTX Opto	40,000	Sublease
Mission Partners	40,000	Lease
Decision One, Inc.	35,000	Lease
VM Services, Inc.	30,000	Lease
	76,000	Expansion/Lease Extension
Astec Semiconductor	30,000	Consulting
HearMe.com	58,000	Lease Termination
AirLiquide America	23,000	Lease
Kent Electronics	90,000	Lease
	40,000	Lease Renewal
Confluence Networks	50,000	Lease
Natural Wonders	55,000	Lease Assignment
	13,000	Sublease



BRIEF SUMMARY OF PERTINENT PRIOR AND CURRENT ASSIGNMENTS

Client	Approx. S.F.	Assignment
MEPT/Kennedy Associates	87,000	Lease
	80,000	Multi-Tenant Leases
	70,000	Lease
	25,000	Lease
	58,000	Lease
Arescom, Inc.	50,000	Lease
	25,000	Sublease
Azerity Software	30,000	Sublease
	40,000	Sublease
Intervideo	35,000	Lease
Arrow Electronics	19,000	Sublease
	33,000	Lease
	20,000	Sublease
	19,000	Sublease
	12,000	Sublease
A&D Medical	34,000	Lease
	29,000	Lease
OnVantage	28,000	Lease
	18,000	Sublease
Lattice Semiconductor	34,000	Lease
Gear 6	20,000	Lease
Marubeni	10,000	Lease
SoftwareAG/Webmethods	72,070	Disposition
SoftwareAG	27,000	Lease
Savvion	13,000	Lease Renewal
Plexus	46,000	Relocation
Lattice Semiconductor	66,500	Restructure & Extension