



Jeff S. Fredericks, SIOR

MANAGING PARTNER
Silicon Valley
CA License No. 00802610



jeff.fredericks@colliers.com

EDUCATION

California Polytechnic
University at San Luis Obispo

AFFILIATIONS OR MEMBERSHIPS

SIOR

Association of Silicon Valley
Brokers (ASVB)

CONTACT DETAILS

DIR +1 408 282 3801
FAX +1 408 283 2518

Colliers International
450 West Santa Clara Street
San Jose, CA 95113
OFC +1 408 282 3800
FAX +1 408 292 8100

www.colliers.com/sanjose

BUSINESS BACKGROUND

Jeff Fredericks, SIOR, joined Colliers in 1986 and has been actively involved in commercial real estate since 1980. Jeff was named the Managing Partner of Colliers International's San Jose/Silicon Valley operations in 1998. In his first two years as the Managing Partner, San Jose's revenues increased by over 170%.

For the past 16 years, Jeff has been the primary contributor and editor of Colliers International's Silicon Valley Market Report. The San Jose Business Journal, The San Jose Mercury News and other trade journals for the commercial real estate industry often cite Colliers' industry-leading absorption and vacancy statistics. Likewise, many institutional property owners have come to rely on this comprehensive report in assessing marketing and development strategies for their portfolios.

In February of 2011, Jeff hosted Colliers' twelfth annual commercial real estate forecast, Trends2011, where Colliers International's 2010-2011 Market Report and Forecast was released.

Jeff is a member of the Board of Directors of the Association of Silicon Valley Brokers (ASVB) and served as its President in 2002-2003. The ASVB's purpose is to devote itself to the promotion of high standards in the field of business real estate brokerage that will foster knowledgeable, ethical, and efficient activities by its members.

Jeff has been a shareholder in the firm since 1994. He is the Broker of Record for the eight

California-based Colliers International Partnership offices. He has served more than ten, one-year terms on the Colliers International Partnership Board of Directors and has likewise served on numerous Board committees including its IT Steering Committee and Finance Committee.

COMMUNITY INVOLVEMENT

As a Board member of the Northern California Chapter of the Arthritis Foundation, Jeff serves on its Advocacy Committee and with its many programs related to Juvenile Rheumatoid Arthritis (JRA). Jeff and his wife Kelley are extremely active leaders and participants in the Arthritis Foundation's annual San Jose Walk and the California Coast Classic, a 525-mile bike tour from San Francisco to Santa Monica.