

SENIOR VICE PRESIDENT - BROKER ASSOCIATE Collies International Silicon Valley CA License No. 010101285



john.serex@colliers.com

EDUCATION

BS Business Administration California State University, Hayward

AFFILIATIONS OR MEMBERSHIPS

Association of South Bay Brokers

American Marketing Association

CONTACT DETAILS

DIR ±1 408 282 3803 FAX ±1 408 283 4612

Colliers International 450 West Santa Clara Street San Jose, CA 95113 oFC ±1 408 282 3800 FAX ±1 408 292 8100

www.colliers.com/sanjose

AREA OF EXPERTISE

John has over 25 years experience in commercial real estate specializing in building sales, leasing and consulting for Industrial, R&D and Manufacturing facilities in the Interstate 880 corridor.

PROFESSIONAL ACCOMPLISHMENTS

- Circle of Excellence Award 1998, 1999, 2000
- "Top Ten" designation in the Grubb & Ellis San Jose office - 1990, 1991, 1995, 1998, 2003, 2004, 2005, 2007, 2009
- "Rookie of the Year" 1989

BUSINESS BACKGROUND

2/2012 - Present - Colliers International, San Jose, California Senior Vice President / Broker Associate

9/1988 – 2/2012 -Grubb & Ellis Company, San Jose, California Senior Vice President / Broker Associate



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MAJOR COMPANIES REPRESENTED (PARTIAL LIST)

Makita U.S.A. Kent Electronics Corporation

ARA Services MBM Associates

Investment Building Group Continental Tire Company

Dunn Properties Corporation Fremont Land Development

Sierra Spring Water Company Reinhardt Roofing

EMCO Distributors Galgon Industries, Inc.

Amarok Zycon Corporation

McMorgan & Company Alameda Newspaper Group

RSP Manufacturing Fudenna Brothers, Inc.

Trammell Crow Company

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MAJOR TRANSACTIONS (PARTIAL LIST)

RSP Manufacturing 42701 Christy Street, Fremont, California Leased 155,520 Square Foot Manufacturing Facility

Galgon Industries, Inc.
Boyce Road, Fremont, California
Leased 126,000 Square Foot Manufacturing Facility

Makita, U.S.A., San Francisco Distribution Center 41850 Christy Street, Fremont, California Sold 95,000 Square Foot Warehouse Facility

Softbank Services Group 2855 Volpey Way, Union City, California Leased 85,000 Square Foot Warehouse Facility

Roche Bioscience 8620 Thornton Avenue, Newark, California Leased 72,000 Square Foot Warehouse Facility

SATCO Products of California 31288 San Benito Street, Hayward, California Sold 50,760 Square Foot Warehouse Facility

Creative Spices 30969 San Benito Court, Hayward, California Leased 21,000 Square Foot Manufacturing Facility

Firematic Systems 5171 Brandin Court, Fremont, California Sold 15,112 Square Foot Office/R&D Building

Land Services, Inc. 901 Brown Road, Fremont, California Sold 10,000 Square Foot Industrial Building

Galgon Industries, Inc. 37427 Centralmont Place, Fremont, California Leased 22,570 Square Foot R&D/Manufacturing Facility

EMCO Distributors Kato Road, Fremont, California Sold 4.43 Acres of R&D Land

Alameda Newspaper Group Arden Road, Hayward, California Leased 74,000 Square Foot Manufacturing Facility Galgon Industries, Inc. 41400 Boyce Road, Fremont, California Leased 40,000 Square Foot Manufacturing Facility

Total Test Services 46305 Landing Parkway, Fremont, California Leased 35,000 Square Foot R&D Facility

FP Press Transit Avenue, Union City, California Lease/Sale of 55,000 Square Foot Manufacturing Facility

USK Manufacturing Zwissig Way, Union City, California Sold 86,000 Square Foot Manufacturing Facility

Sierra Spring Water Company 1742 Stone Avenue, San Jose, California Leased 34,000 Square Foot Manufacturing Facility

Peterson & Dean 7980 Enterprise Drive, Newark, California Sold 30,000 Square Foot Industrial Building

Avocet Thornton Avenue, Newark, California Leased 30,000 Square Foot Manufacturing Facility

Kent Electronics Corporation 1810 McCandless Drive, Milpitas, California Leased 27,856 Square Foot R&D Facility

EMCO Distributors 38505 Cherry Street, Newark, California Leased 25,000 Square Foot Warehouse Facility

RSP Manufacturing 44400 Osgood Road, Fremont, California Leased 23,000 Square Foot Manufacturing Facility

Home Express, Inc. 8445 Central Avenue, Newark, California Leased 22,500 Square Foot R&D Facility



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MAJOR TRANSACTIONS (PARTIAL LIST)



Industrial Electric Manufacturing 48205 Warm Springs Boulevard, Fremont, CA Leased 54,000 Square Foot Warehouse Building



Finova Capital 551 Brown Road, Fremont, CA Sold 86,000 Square Foot R&D Building



EMCO Distributors, Fremont, CA Sold 125,000 Square Foot Warehouse Facility



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MAJOR TRANSACTIONS (PARTIAL LIST)



Makita U.S.A., Fremont, CA Sold 95,000 Square Foot Warehouse Facility



RSP Manufacturing, Fremont, CA Leased 155,000 Square Foot Manufacturing Facility



Softbank, Union City, CA Leased 85,000 Square Foot Warehouse Facility