



Tom de Jong, SIOR

SENIOR VICE PRESIDENT
Silicon Valley
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EDUCATION

California State University,
East Bay, BS

Pepperdine University, MBA

AFFILIATIONS OR MEMBERSHIPS

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CONTACT DETAILS

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AREA OF EXPERTISE

Tom de Jong specializes in sales, leasing and investments of industrial properties and sales of self storage facilities. Over the past two years Tom has completed 44 transactions: 28 lease transactions and 16 sales transactions (including owner-user and investment sales).

PROFESSIONAL ACCOMPLISHMENTS

- Inducted into the Society of Industrial and Office Realtors (SIOR) 2018
- Industrial Broker of the Year 2010
- CCIM Market Forecast Competition Winner 2009
- Industrial Properties, Gold Achievement Award 2009
- Top Producer 2008 & 2009
- 44 Transactions in 2008 - 2009
- Transactional value exceeding 100 million

BUSINESS AND EDUCATIONAL BACKGROUND

Tom takes a results oriented approach to each transaction or representation assignment keeping the end result of each assignment in mind from the outset, using the motto "SALES, LEASING . . . RESULTS". Tom is the Northern California representative for the Argus self storage sales (ASSSR) network, the premier self storage brokerage.

As an accomplished entrepreneur Tom has received many results based personal and professional awards for the companies he has represented, including; Gold Achievement Award winner with Colliers International, Northern Nevada Industrial Broker of the Year for 2009, Crystal Ball Award winner for CCIM, Rookie of the Year, Chairman's Inner Circle and Honor Ring with Allstate Insurance Company, and Platinum Club recipient with T-Mobile as their largest exclusive agent in Northern Nevada.

Tom was born in San Jose and has a bachelor's of science in business administration degree from California State University, East Bay and an MBA from Pepperdine University and is licensed to practice real estate in California and Nevada.

When Tom is not spending time with his family he enjoys playing golf and riding his bike.