



Deborah Perry

SENIOR VICE PRESIDENT
National Retail Steering Committee member
Colliers Walnut Creek



deb.perry@colliers.com
CA License No. 01236931

EDUCATION OR QUALIFICATIONS

MBA in Real Estate Finance
Loyola Marymount University

Bachelor of Science (Honors)
Accounting and I.S. from the
University of Nevada, Reno

SCSM Certified Shopping
Center Manager (ICSC)

SCLS Certified Leasing
Specialist (ICSC)

AFFILIATIONS OR MEMBERSHIPS

Colliers National Retail
Steering Committee
ULI - East Bay Committee
ICSC
CREW
DRAA - Board Member

CONTACT DETAILS

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AREA OF SPECIALIZATION

Deborah Perry has over thirty years of experience in development, leasing, tenant representation and investment sales for Commercial properties.

BUSINESS AND EDUCATIONAL BACKGROUND

Ms. Perry's real estate career began in 1983 as a broker in Nevada, when she joined Reininga Corporation as a property manager and leasing specialist for their Nevada portfolio. During that time, Ms. Perry completed her Certified Shopping Center Management (CSM) designation and her (CLS) Certified Leasing Specialist (1985) from the International Council of Shopping Centers (ICSC). In 1986 she became a founding partner of Commercial Property Services (CPS) in Reno, Nevada. CPS specialized in commercial sales, development, leasing, and management of retail properties. Before CPS sold its third-party management accounts in 1994, the company managed over 1.7 million square feet of commercial space.

From 1995 to 1998 she was a broker in downtown San Francisco with the Raphael-Roessler Retail Group.

From 1998 to 1999 Safeway Stores hired Ms. Perry as a consultant to reorganize their Northern California Property Management Division and for acquisitions for on-site relocations.

From 1999 to the present, Ms. Perry has been a Senior Retail Broker with Colliers International in their Walnut Creek office and has consistently been a top producer in the Retail Division. Ms. Perry's focus is in Retail Tenant and Landlord representation working on, Big Box, Suburban centers, Downtown Street Retail, and Urban Mixed-Use projects in Contra Costa, Alameda, Napa & Solano Counties. Her tenant representation assignments in the last few years have included working with; Chase Bank, CVS Pharmacy, Fitness Evolution, AU Energy (Shell Oil), Firestone, Profile, 7 Flags Car Wash and Jenny Craig.

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PARTIAL CLIENT & TENANT LIST

LANDLORDS:

Regency Centers
C&H Development
Ellis Partners
GLL Properties, LLC
Capital and Counties / Equity One
Sansome Pacific Properties
Red Mountain Retail Group
Pacific Union Development
Surplus Solutions
CNA Enterprises
Gasser Foundation
Temkin Properties
Dunhill Properties
Armstrong Development
Walnut Creek Holdings
DRA Real Estate Advisors
Lake Street Ventures
Hagstrom Properties
Edgewood Lane Developers
Jay-Cee Development
Novo Investments

TENANTS:

Safeway Stores
CVS Pharmacy
7-Eleven
Grocery Outlet
Panera
Draegers Market
Sprint
Travis Credit Union
JP Morgan Chase Bank
Fitness Evolution
Shell Gas / AU Energy
Wienerschnitzel
Wheelworks / Firestone
Suvia Salon & Suites
Jiffy Lube
Profile
Human Bean

PARTIAL LIST OF NOTABLE TRANSACTIONS

Safeway - Hercules
Orange Theory - Hayward
Five Guys - Hayward
Bank of America - Hayward
O Reilly's - Riverside
Black Bear Diner - Pleasanton
Fitness Evolution - Oakland (2)
Fitness Evolution - San Leandro
Fitness Evolution - Brentwood
Fitness Evolution - Concord
Chase - Oakland (4)
Chase - Pleasanton
CVS - Oakland (2)
CVS - San Leandro
CVS - Walnut Creek
CVS - Pinole
Sherwin Williams - Brentwood
Limon - Walnut Creek
AU Energy - San Jose
Starbuck's - Fairfield
Starbuck's - Hayward
Ike's - Hayward
Naked Wines - Napa
Victoria's Secret - Brentwood
Fidelity Brokerage Services - Walnut Creek
Cream - Napa
Bath & Body Works - Brentwood
Forge Pizza - Napa
Round Table Pizza - Hayward

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REFERENCES

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Mr. Joe Fischer

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Mr. Steve Robertson

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Mr. Jack Anthony

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Mr. Matt Tunney

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