



John Sechser

SENIOR VICE PRESIDENT
RETAIL SERVICES

Colliers Walnut Creek



john.sechser@colliers.com
CA License No. 00829597

EDUCATION & QUALIFICATIONS

Bachelor of Science in
Business Administration
with an emphasis in
Marketing & Finance.

AFFILIATIONS OR MEMBERSHIPS

ICSC

California Waterfowl
Association

Former Member of the
National Ski Patrol

CONTACT DETAILS

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AREA OF EXPERTISE

Mr. Sechser is the Senior Vice President and Co-Director of the retail division for Colliers International in Walnut Creek, CA, specializing in leasing and selling shopping centers, retail and restaurant tenant representation and retail development. For the past 26 years, Mr. Sechser has assisted retail tenants in their expansion, shopping center owners with leasing space, and represented sellers and investors in disposition and acquisition of shopping centers. Mr. Sechser has also been very involved in assisting landowners and developers in designing and developing shopping centers and has recently developed three centers himself. Mr. Sechser has leased or sold over one million square feet of space in just the past 36 months.

BUSINESS AND EDUCATIONAL BACKGROUND

Before joining Colliers International in 1999, Mr. Sechser was with Grubb & Ellis Company for 13 years where he was involved in several thousand retail transactions, consistently becoming the top producer in their retail division, as well as the overall top producer in that office. He has assisted numerous investors, landlords and landowners in developing, leasing and selling their properties, and has represented several regional and national chain retail tenants in their site selection and expansion strategies.

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SIGNIFICANT ASSIGNMENTS

PROPERTY	VALUE
Powell Street Plaza	\$37,500,000
Promenade Shopping Center	\$16,500,000
Arden Square Shopping Center	\$11,000,000
Country Club Gate Center	\$19,680,000
Alamo Plaza	\$35,000,000
Diablo Plaza	\$12,500,000
Sequoia Station	\$22,400,000
Slatten Ranch Shopping Center	\$36,346,100
Clayton Valley Shopping Center	\$26,275,000
Former Circuit City Building	\$10,400,000
Shops at Waterford	\$43,771,000

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REPRESENTATIVE CLIENTS AND PROJECTS (PARTIAL)

7-Eleven	Equus Group	Mellon Bank	Rreef
American Capital	FFHS Partners	Mimi's Café	Safeway
American Stores	Fiesta Restaurants	New York Fabrics	Sansome Pacific
Applebee's	Food 4 Less	Nob Hill Foods	Security Capital
Bahama Breeze	Fuddruckers	Olive Garden	Sierra Pacific
Bank of America	General Mills	Ontra, Inc.	Silicon Valley Bank
Bank of the West	Glendale Federal	Opus	Sizzler
Best Properties	Gottschalks (Dispo.)	Orchard Supply	Smart & Final
Blackbuster Video	Hallmark Cards	Pacific Retail Trust	Sumner Suites
Bubba Gump Shrimp Co.	HDP Partnership	Rite Aid	Syufy Theaters
Burnham Pacific	Household Finance	Payless Shoes	TGI Fridays
Carl's Jr.	Jack In The Box	Peppermill	Thrifty
Catellus	Jensen Properties	PM Realty	Toys R Us
Chevron	Kaiser Permanente	Raley's	24 Hour Fitness
Chevy's	Long's	Red Lobster	Walgreens
Circuit City (Dispo.)	Macy's	Red Mtn. Retail Group	Wal-Mart
Costco	Marie Callendar's	Regal Cinemas	Wells Fargo Bank
Darden Restaurants	Marshall's	Regency Centers	Western Properties
Ethos Investments	Hall Equities Group	Ross	World Savings