



Jeffrey S. Weil SIOR, MCR.h, CCIM

SENIOR VICE PRESIDENT
Colliers Walnut Creek



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EDUCATION OR QUALIFICATIONS

Bachelor of Science, Business,
University of California
at Berkeley

Master of Business
Administration
University of California
at Berkeley

AFFILIATIONS OR MEMBERSHIPS

Society of Industrial
& Office Realtors
IMF
ECTRA
National Board of Realtors

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AREA OF EXPERTISE

Jeffrey S. Weil, has specialized in the sale and leasing of commercial properties since 1976, including exclusive tenant representation of lease renewals, lease restructuring, office facility relocation, laboratory and research & development, office property sales and build-to-suits. Exclusively represented requirements include Pacific Gas and Electric Company (165,000 sf), Thoratec (67,000 sf), AT&T (700,000 sf), State Farm (45,000 sf), Roche Diagnostics (45,000 sf), Impell (120,000 sf), Nationwide Insurance (72,000 sf) and numerous other firms. Over 100 completed sales transactions ranging from 5,000 to over 200,000 square feet of investment and owner/user office properties.

BUSINESS AND EDUCATIONAL BACKGROUND

One of only 300 brokers in the United States to have earned the Certified Commercial Investment Member (CCIM), the Society of Industrial and Office Realtors (SIOR), and NACORE'S Master In Corporate Real Estate Services with Honors (MCR.h) designations. Founder of **www.officetimes.com**, one of the foremost web sites for corporate real estate directors. Author and publisher of "Corporate Office Perspectives", which is in its 30th year of nationally distributed publication. Numerous nationally published articles on corporate leasing, subleasing, tenant representation and other topics. Past national instructor on office leasing for SIOR and CoreNet (NACORE).

Jeff is a past Vice President for the Northern California NACORE chapter and served for ten years on the SIOR Board of Directors.

COMMUNITY INVOLVEMENT

Mr. Weil has been active in youth sports, coaching little league for five years with the San Ramon Valley Little League, soccer for eight years as a Mustang soccer coach, and a past coach and manager of girls softball with the San Ramon Valley Girls Athletic League.

Mr. Weil is also an assistant Scoutmaster with Boy Scout Troop 36 in Danville, and is a freelance photographer for a number of local newspapers.



REPRESENTATIVE CLIENTS AND PROJECTS

Bechtel Nevada

State Farm Insurance

Metropolitan Insurance

First American Title

Pacific Gas & Electric

California Casualty Insurance

Roche Diagnostics

Pacific Bell Information Service

Teradyne

Dow Chemical

Bailey Controls

McCutchen, Doyle, Brown & Enerson

Kaiser Materials

Shell Oil Company

BEI Technologies

Decision ServCom

Nationwide Insurance

DDI Inc.

Richardson & Welhelmy

Thoratec Laboratories

Fresenius

Levi Strauss & Company



REFERENCES

Lori Roll

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Greg Pikulski

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