



Nadine Whisnant

SENIOR VICE PRESIDENT
RETAIL SERVICES GROUP
Colliers Oakland



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EDUCATION

University of California, Davis
Bachelor of Arts Degree

Santa Clara University
Master of Business
Administration

AFFILIATIONS

ICSC

AWARDS AND COMMUNITY SERVICE

Commanders Award for
Public Service,
Department of the Army

Major's Office of Protocol,
The City of San Francisco

Ambassadors liaison
committee UN 50

The Joseph Matteucci
Foundation for Youth Non-
Violence, Board Member

Orinda Mandarin Chinese
Program, Board Member

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Accelerating success.

PROFESSIONAL BACKGROUND

Nadine's career focus has been retail brokerage since 1987, when she completed her MBA at Santa Clara University. Real Estate is in her blood as her grandfather and father both worked for Slattery Contracting in New York, who was involved in the construction of projects such as Lincoln Center, United Nations Headquarters and the World Trade Center. Her background has given her the unique opportunity to enjoy the creative and intuitive aspects of retail brokerage, while understanding the financial and legal complexities of a transaction. Her passion for discovering new retail concepts and remerchandising assets runs deep and has been continuous since she started in the business.

Nadine's expertise includes varied aspects of retail and development. She has consulted on the development and re-merchandising of numerous projects and properties. Her brokerage responsibilities have included acquisitions and dispositions of numerous assets. She has structured various transactions including land leases, institutional grade properties, development sites and investment sales. Her creativity and tenacity have proved invaluable to her clients.

Through her passion for working with individual property owners, family trusts, and retailers on high street locations, Nadine has developed unique expertise spanning the prime retail streets in the San Francisco Bay Area. Over the years she has worked with clients to achieve some of the highest rents in the market with desirable retailers. She has a reputation with her clients structuring transactions to best protect them over the term of the lease.

In addition to her work with street retail, Nadine has worked with institutional owners, large developers, insurance companies and REIT's.

Her wide range of experience, developed through decades in retail brokerage, has proven invaluable to her clients. Through experience comes creativity in areas of merchandising, structuring transactions, and problem solving.

Nadine has relationships with many of the retailers active in today's market. Her tenure in the industry has allowed her to develop relationships with the majority of the brokers active in her industry. These relationships allow her to represent her client's interests, and maximize their exposure. She is known for reaching out to other firms to work in the best interest of her clients, be they Landlords, Tenants, or Developers.

PARTIAL LIST OF CLIENTS

- The Prado Group
- San Francisco Ballpark Associates LLP
- The Jonathan Rose Company
- The Boy Scouts of America
- Z Gallerie
- The City of Walnut Creek
- Forest City Enterprises
- Peet's Coffee & Tea
- Union Bank
- Sony Development
- Anne Stranczek Trust/ Sandra London
- The Equitable Life Assurance Company of America
- Hamburger Properties
- Zeiden Properties, LLC
- Pinkies Nail Salons
- DFS North America
- Woodside Hotels and Resort
- Pogo (EA)