AT THE NAPA VALLEY GATEWAY BUSINESS PARK

DEVLIN ROAD & GATEWAY ROAD EAST - NAPA, CALIFORNIA

### CLASS "A" OFFICE BUILDINGS & CONDOS FOR SALE OR LEASE

HOME

PROJECT HIGHLIGHTS & SITE PLAN

BUILDING B 166-176 GATEWAY RD. E

> BUILDING C 462 DEVLIN ROAD

<u>BUILDING D</u> 182-192 GATEWAY RD. E

OWNERSHIP VS. LEASING

**AERIAL & MAP** 

**CONTACT INFO** 



 $\pm 2,100$  SF TO  $\pm 13,515$  SF AVAILABLE









To Schedule a Tour or to Obtain Additional Information, Please Contact:

Matthew. R Bracco (925)274-2816 matt.bracco@cushwake.com Chris A. Neeb (707)495-7777 chris.neeb@cushwake.com

Glen W. Dowling (415)451-4700 glen.dowling@cushwake.com



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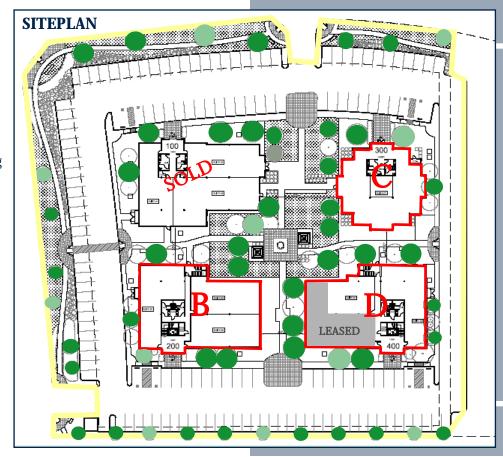
**AERIAL& MAP** 

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#### **PROPERTY HIGHLIGHTS:**

- Class "A" Office Buildings Available For Sale or Lease
- New Quality Construction
- Warm Shell Condition
- Improvements to Suit
- Each Building Designed to Divide into Spaces/Condos Ranging in Size from 2,100 SF and Up
- Flexible Zoning Allows for a Variety of Uses Including Office, Wine Tasting, Medical Office, Etc.
- Campus Setting with Extensive Landscaping
- Parking Ratio of 3.7/1,000 SF
- Exterior Courtyard with Meandering Pathways, Trellises, Benches and a Central Fountain
- Second Floor Covered Balconies
- Operable Windows
- Located Next to Newly Developed Marriott Hotel
- Excellent Napa Valley Views



**Carnera Corporate Center** is ideally located in the Napa Valley Gateway Business Park, at the intersections of Highway 12 & 29, just 7 miles west of I-80, and adjacent to the Napa County Airport. This excellent location, at the gateway to the Napa Valley, makes the property a short distance from world renowned wineries, championship golf courses and destination resorts, along with an array of retail amenities, including the recently developed Marriott Hotel. Neighboring corporate users include Fosters, Diageo, AP Tech, Constellation Wines, Niebaum Coppola and The Doctor's Company.

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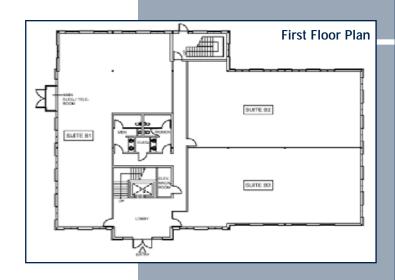
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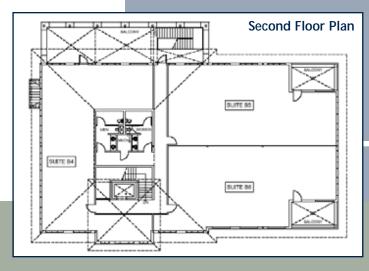


#### BUILDING B 166-176 Gateway Road East - Napa, CA

- 13,436 SF Two-Story Office Building for Sale or Lease
- Divisible to 2,100 SF
- Improvements to Suit
- Second-Floor Covered Balconies & Operable Windows
- Elevator & Common Lobby
- Restrooms on Each Floor
- High-End Finishes Throughout
- Lease Rate: \$2.15/psf/month, Full Service
- Sales Price: \$245.00 psf / Warm Shell
- APN: 057-310-005, 006 & 010







AT THE NAPA VALLEY GATEWAY BUSINESS PARK

DEVLIN ROAD & GATEWAY ROAD EAST - NAPA, CALIFORNIA

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> BUILDING C 462 DEVLIN ROAD

BUILDING D 182-192 GATEWAY RD. E

OWNERSHIP VS. LEASING

**AERIAL & MAP** 

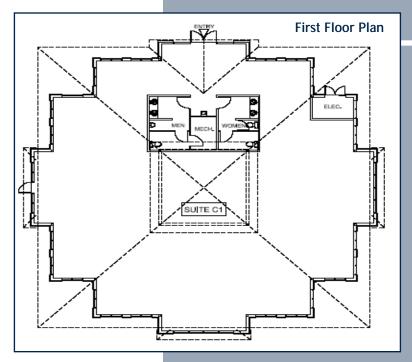
**CONTACT INFO** 



#### BUILDING C 462 Devlin Road - Napa, CA

- 5,030 SF Single-Story Office Building for Sale or Lease
- Divisible to 2,500 SF
- Improvements to Suit
- Operable Windows
- Warm Shell Condition
- Extensive Window-Line and Tremendous Views
- Lease Rate: \$2.15/psf/month, Full Service
- Sales Price : \$255.00 psf / Warm Shell
- APN: 057-310-002









AT THE NAPA VALLEY GATEWAY BUSINESS PARK

DEVLIN ROAD & GATEWAY ROAD EAST - NAPA, CALIFORNIA

### CLASS "A" OFFICE BUILDINGS & CONDOS FOR SALE OR LEASE

**HOME** 

PROJECT HIGHLIGHTS & SITE PLAN

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> BUILDING C 462 DEVLIN ROAD

Building D 182-192 Gateway Rd. E

OWNERSHIP VS. LEASING

**AERIAL & MAP** 

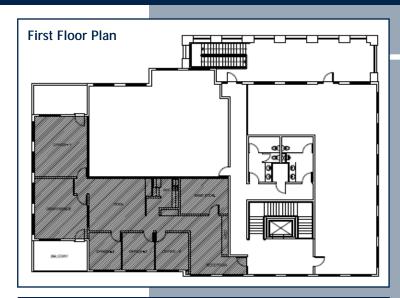
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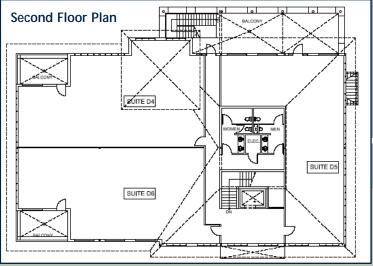


#### BUILDING D 182-192 Gateway Road East - Napa, CA

- 13,515 SF Two-Story Office Building For Sale or Lease
- 2,400 SF Recently Leased
- Spaces Range in Size From 2,100 SF to 13,436 SF
- Improvements to Suit
- Second-Floor Covered Balconies & Operable Windows
- Elevator & Common Lobby
- · Restrooms on Each Floor
- High-End Finishes Throughout
- Lease Rate: \$2.15/psf/month, Full Service
- Sales Price: \$245.00 psf / Warm Shell
- APN: 057-310-003, 004, 008 & 009







### LEASE VS. OWN SCENARIO • 13,515 SF OWNER/USER OFFICE BUILDING

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PROJECT HIGHLIGHTS & SITE PLAN

<u>BUILDING B</u> 166-176 GATEWAY RD. E

> BUILDING C 462 DEVLIN ROAD

BUILDING D 182-192 GATEWAY RD. E

OWNERSHIP VS. LEASING

**AERIAL & MAP** 

**CONTACT INFO** 



LEASE ASSUMPTIONS:			PURCHASE ASSUMPTIONS:		
Rent per sq ft per mo (NNN monthly rate psf)		\$1.40	Price per sq ft ( Includes \$50.00 psf TI)		\$295.00
Rent per month (total)		\$18,921	Project Cost		\$3,986,925
<u>UP-FRONT COSTS:</u>			UP-FRONT COSTS:		
Prepaid Rent and Security Deposit		\$37,842	Cash down payment (10%)		\$398,693
			Loan fees and third party costs		\$13,000
Total Start-Up Costs		\$37,842	Total Start-Up Costs		\$411,693
MONTHLY COSTS:	Per Sq. Ft.	Amount	MONTHLY COSTS:	Per Sq. Ft.	Amount
Rent payment	\$1.40	\$18,921	Mortgage payment	\$2.00	\$26,964
NNN to FSG Conversion	\$0.75	\$10,136	Operating costs	\$0.43	\$5,811
			Taxes	\$0.28	\$3,655
Total Monthly Costs (Fully Serviced)	\$2.15	\$29,057 F.S.G.	Total Monthly Costs	\$2.71	\$36,430
MONTHLY LEASING BENEFITS:			MONTHLY OWNERSHIP BENEFITS:		
Appreciation benefit @ 2% annual rate		\$0	Appreciation benefit @ 2% annual rate		(\$6,645)
Depreciation benefit @ 40% tax bracket		\$0	Depreciation benefit @ 40% tax bracket		(\$2,726)
Tax benefit of lease payment @ 40% tax bracket (\$11,623)		(\$11,623)	Tax benefit of interest payment @ 40% tax bracket		(\$7,873)
Average principal payment/equity build up		\$0	Average principal payment/equity build up		(\$7,280)
Total Leasing Benefits (\$11,623)		Total Ownership Benefits		(\$24,525)	
TOTAL EFFECTIVE MONTHLY COST		\$17,434	TOTAL EFFECTIVE MONTHLY COST		\$11,905

Rent calculations are based upon average rent over 10 years at an annual 3% escalation. Depreciation calculation is estimated based upon an 80% allocation of purchase price to building cost versus land cost. Average monthy principal payment/equity build up is calculated over the first 10 years. Information presented is based upon assumptions/estimates deemed accurate. Consultation with accountant or other professionals recommended.

**TOTAL WEALTH CREATED OVER 20 YEARS** 

\$1,326,973

#### AT THE NAPA VALLEY GATEWAY BUSINESS PARK

DEVLIN ROAD & GATEWAY ROAD EAST - NAPA, CALIFORNIA

#### LEASE VS. OWN SCENARIO • 2,100 SF OWNER/USER OFFICE CONDOMINIUM

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OWNERSHIP VS. LEASING

**AERIAL & MAP** 

**CONTACT INFO** 

LEACE ACCUMPTIONS.			DUDGUACE ACCUMPTIONS.		
LEASE ASSUMPTIONS:			PURCHASE ASSUMPTIONS:		
Rent per sq ft per mo (NNN monthly rate	psf)	\$1.40	Price per sq ft (Includes \$50.00 psf TI)		\$305.00
Rent per month (total)		\$2,940	Project Cost		\$640,500
<u>UP-FRONT COSTS:</u>			<u>UP-FRONT COSTS:</u>		
Prepaid Rent and Security Deposit		\$5,880	Cash down payment (10%)		\$64,050
		\$5,880	Loan fees and third party costs		\$13,000
Total Start-Up Costs			Total Start-Up Costs		\$77,050
MONTH IN COORD	D G F:	<b>A</b>	NACE THE LEVEL OF CORRECT OF CORR	D G D	
MONTHLY COSTS:	Per Sq. Ft.	Amount	MONTHLY COSTS:	Per Sq. Ft.	Amount
Rent payment	\$1.40	\$2,940	Mortgage payment	\$2.06	\$4,332
NNN to FSG Conversion	\$0.75	\$1,575	Operating costs	\$0.43	\$903
			Taxes	\$0.29	\$587

#### **MONTHLY LEASING BENEFITS: MONTHLY OWNERSHIP BENEFITS:** \$0 Appreciation benefit @ 2% annual rate Appreciation benefit @ 2% annual rate (\$1.068)Depreciation benefit @ 40% tax bracket \$0 Depreciation benefit @ 40% tax bracket (\$438)(\$1.806)(\$1,265)Tax benefit of lease payment @ 40% tax bracket Tax benefit of interest payment @ 40% tax bracket \$0 (\$1,170)Average principal payment/equity build up Average principal payment/equity build up (\$1,806)(\$3,940)**Total Ownership Benefits Total Leasing Benefits**

\$4,515 F.S.G. Total Monthly Costs

TOTAL EFFECTIVE MONTHLY COST \$2,709

Total Monthly Costs (Fully Serviced)

TOTAL EFFECTIVE MONTHLY COST \$1,882

TOTAL WEALTH CREATED OVER 20 YEARS \$198,485

\$2.79

\$5.822



Rent calculations are based upon average rent over 10 years at an annual 3% escalation. Depreciation calculation is estimated based upon an 80% allocation of purchase price to buil ing cost versus land cost. Average monthy principal payment/equity build up is calculated over the first 10 years. Information presented is based upon assumptions/estimates deemed accurate. Consultation with accountant or other professionals recommended.

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