

MARKET INDICATORS



CLARK COUNTY ECONOMIC DATA

	Oct-09	Oct-08
Unemployment Rate	13.0%	7.7%
VisitorVolume*	3,350,862	3,230,992
Gaming Revenue*	\$774.06M	\$853.51M
Taxable Sales YTD*	\$6.810B	\$8.645B
Residential Permits	357	329
Commercial Permits	20	55
New Home Sales	441	798
Existing Home Sales	4,254	3,140

* SEPTEMBER 2009 / SEPTEMBER 2008



Market Research

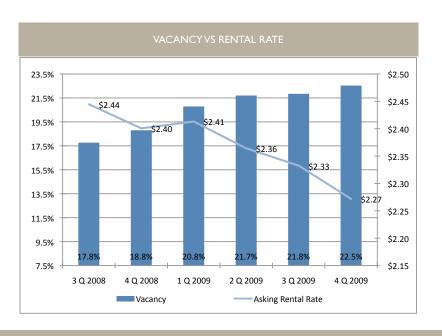
OFFICE | FOURTH QUARTER | 2009

Office Review

The fourth quarter tends to be weak for Southern Nevada's office market, and the fourth quarter of 2009 was no different. Although office leasing activity continued to rise, returns of space to the market in the fourth quarter of 2009 sent net absorption down to negative 285,218 square feet, a significant decrease from the third quarter's negative 27,155 square feet of net absorption. Net absorption was also down when compared to the fourth quarter of 2008. Vacancy stood at 22.5% this quarter, up 0.7 points from one quarter ago and 3.7 points from one year ago. Asking lease rates continued to slide downward and there were no new completions of office space. On a year-over-year basis, increases in vacancy are getting smaller.

Employment in sectors traditionally associated with office space contracted for the fifth straight quarter. Between November 2008 and November 2009, a total of 6,900 office jobs were lost, with the largest losses experienced by the professional and business services sector. The bright spot of office employment has been the health care and social assistance sector, which added 1,400 jobs between November 2008 and November 2009. Unemployment in the Las Vegas MSA stood at 12.1% as of November 2009, up from 7.8% in 2008. November's unemployment rate represented the second month of declining unemployment based upon the shrinkage of the labor market, rather than on actual job creation.

MARKET SNAPSHOT										
	Q4-09 Q3-09 Q4-08 Q-O-Q Change Y-O-Y (
Vacancy Rate	22.5%	21.8%	18.8%	+3.2%	+19.7%					
Asking Rent (PSF, FSG)	\$2.27	\$2.33	\$2.40	-2.6%	-5.4%					
Net Absorption (SF)	-285,218	-27,155	-22,413	-950.3%	-1172.6%					
New Completions (SF)	0	40,000	483,080	-100.0%	-100.0%					





"The year 2010 will be one of transition for the office market in Southern Nevada, as the new realities of the business climate gradually assert themselves."

¹Forward supply is a combination of space presently under construction in a quarter and space planned to begin construction within the next 4 quarters.

There were no new completions of office space in the fourth quarter of 2009. Trumping last quarter's 40,000 square feet of completions, this is the new "lowest level of new completions" we have seen since we began tracking the office market a decade ago. Forward supply of office space has been on the decline for the past nine quarters, with forward supply

peaking in the fourth quarter of 2006 at 7.7 million square feet or approximately 23% of inventory. The lowest forward supply recorded prior to our current economic difficulties was 1.6 million square feet in the first quarter of 2003. Vacancy in projects completed in 2009 stood at 65.9%. It was highest for Class C projects (99%) and lowest in Class B projects (33.2%). For comparison, projects completed in 2006, when the local economy was growing at a fast clip, had a 27.3% vacancy rate at the end of that year.

Forward supply of office space in the Valley stood at 284,265 square feet in the fourth quarter of 2009. This was 18% less forward supply than was registered in the third quarter of 2009 and 84% less forward supply than was registered in the fourth quarter of 2008. Most of this forward supply, 200,000 square feet, is in the Class A category, while the remainder is Class C. All of Southern Nevada's forward supply of speculative office space is located in the Northwest submarket. There is also a build-to-suit Class B project under construction in the Downtown submarket, and the 300,000 square foot build-to-suit that will serve as

OFFICE EMPLOYMENT											
	Nov 2009 Nov 2008 Chai										
Financial Activities	45,800	46,500	-700								
Professional and Business Services	102,100	109,700	-7,600								
Health Care and Social Assistance	62,800	61,400	+1,400								
Total	210,700	217,600	-6,900								
Source: Nevada Department of Employment, Training and Rehabilitation.											

the new headquarters for the Las Vegas Metropolitan Police Department is planned to begin construction in the next twelve months. Southern Nevada had approximately 470,000 square feet of office product that had stopped construction and another 2.8 million square feet whose development had either temporarily or indefinitely been put on hold.

Office vacancy in the Las Vegas office market stood at 22.5% in the fourth quarter of 2009. This represented a 0.7 point increase from one quarter ago and a 3.7 point increase from four quarters ago. Year-over-year increases in vacancy have been falling for the past four quarters, a hopeful sign that the office market recession is heading toward recovery. Lease activity has increased since the second half of 2008; gross absorption was 1.47 million square feet this quarter, approximately 400,000 square feet higher than four quarters ago. A total of 365 new office availabilities were introduced to the office market during the fourth quarter of 2009, more than the 278 new lease availabilities introduced in the third quarter of 2009. The highest vacancy rates in Southern Nevada were in the Southwest (31.1%), Airport (25%) and Northwest (24.6%)

MARKET ACTIVITY FOURTH QUARTER TRANSACTIONS

LEASE ACTIVITY										
PROPERTY ADDRESS	LEASE DATE	LEASE TERM	SIZE	LEASE RATE	TYPE					
Tuscano Medical Parc	cano Medical Parc Oct 2009 170 months		48,074 sf	\$2.64 NNN	Medical Office					
Hualapai Pavilion Center	Oct 2009	180 months	11,872 sf	\$3.16 FSG	Medical Office					
McCarran Center	Nov 2009	120 months	10,583 sf	\$1.46 NNN	Class C Professional Office					
The Arroyo Corporate Center	54 months	9,000 sf	\$2.88 MG	Class B Professional Office						
7135 W Sahara Ave Oct 2009		60 months	8,806 sf	\$1.85 MG	Medical Office					
SALES ACTIVITY										
PROPERTY ADDRESS SALES DATE		SALE PRICE	SIZE	PRICE/SF	TYPE					
Palm Court	alm Court Nov 2009 \$997,310		10,498 sf	\$95.00	Class C Professional Office					
Durango Village	rango Village Oct 2009 \$341,375		5,556 sf	\$61.44	Class C Professional Office					
Sandstone Office Park	one Office Park Nov 2009 \$525,000		3,700 sf	\$141.89	Medical Office					
Durango Village Nov 2009		\$343,672	2,888 sf	\$119.00	Class C Professional Office					

submarkets. The lowest vacancy rates were in the Downtown (11.1%) and West Central (14.6%) submarkets. Class A professional office space still had the highest vacancy rate at 30.3%, while the lowest vacancy rate was in Medical office space at 18.0%. All product types have seen their vacancy rates increase year-over-year, with the largest increase in Class B office and the smallest increase in Medical office.

Over the past year, health services, insurance services, legal services and travel and leisure companies accounted for approximately 44% of new office tenants in Southern Nevada. The large shadow cast by health and insurance companies highlights the importance of the health reform legislation now being considered in Washington D.C. to Southern Nevada's office market. Slightly more than half of the office market's new leases were signed by companies headquartered outside Nevada, with California companies contributing more lease activity than any other state.

The amount of office space that is distressed, i.e. properties that have received a notice of default or are at some stage in the foreclosure process, increased in the fourth quarter of 2009 to 2.5 million square feet. This is up from 2.1 million last quarter and 460,000 square feet at mid-year 2009. Most of these distressed properties are in the Class C category, which became very popular with developers between 2006 and 2007. Over that period, more than 2.7 million square feet of Class C office was completed. Vacancy in newly completed Class C office properties was fairly low in 2006 and 2007, averaging 24%. In 2008, vacancy in newly completed Class C properties jumped to 59%. This year, Class C projects completed in 2009 were 99% vacant in the fourth quarter.

The weighted average asking rental rate decreased this quarter to \$2.27 per square foot (psf) on a full service gross (FSG) basis. This was a decrease of \$0.06 from last quarter and a decrease of \$0.13 from twelve months ago. Asking rents have been on the decline since

	OFFICE SALES		
	Q4-09	Q3-09	Q4-08
Owner/User Sales			
Space for Sale (sf)	1,174,703	1,205,325	1,234,264
Average Asking Price/SF	\$194	\$215	\$237
Space Sold (sf)	45,733	57,290	118,864
Average Price/SF	\$131	\$113	
Investment Sales			
Space for Sale (sf)	865,749	872,894	1,564,228
Average Asking Price/SF	\$191	\$235	\$264
Average Cap Rate	9.0%	8.0%	7.3%
Space Sold (sf)	0	61,247	174,595
Average Price/SF	n/a	\$78	\$160
Average Cap Rate	n/a	8.5%	6.9%

the fourth quarter of 2007, which corresponds to the beginning of the current recession. Of those availabilities that were active last quarter, 18% had a reduction in asking rent, by an average of \$0.29 psf, while 3% had an increase in asking rent, by an average of \$0.25 psf. Availabilities that were new to the market this quarter had an average asking rent of \$1.99 psf FSG.

After experiencing a slight increase during the third quarter of 2009, office space available for sublease decreased this quarter to 665,512 square feet. This is down from the high of 908,458 square feet recorded in the fourth quarter of 2008, and the lowest amount in any quarter in 2009. In general, sublease space has been on a plateau in 2009, averaging approximately 680,000 square feet. When one includes vacant sublease space with directly vacant space, the office vacancy rate is 24.1%.

The amount of office space available for sale on an owner/user basis decreased this quarter over last by almost 31,000 square feet to 1,174,703 square feet. Since the fourth quarter of 2008, the amount of owner/user space on the market has actually decreased by almost 60,000 square feet. The average asking price for owner/user space was \$194 psf, a decrease of \$21 psf from last quarter and a decrease of \$43 psf from one year ago. Significant sale

OFFICE DEVELOPMENT PIPELINE											
Project	Туре	Submarket	Size	Pre-Leasing	Completion						
Tivoli Gardens	Class A	Northwest	200,000	0%	Unknown						
Centennial Business Park	Class C	Northwest	43,000	0%	Unknown						
The Park at Palisades	Class C	Northwest	42,000	0%	Unknown						
Summerlin Centre Office	Class A	Northwest	325,000	0%	Stopped						
Manhattan West	Class A	Southwest	74,000	n/a	Stopped						
Copper Pointe Business Park (B)	Medical	Southwest	37,000	0%	Stopped						
Park at Spanish Ridge (18)	Class B	Southwest	36,000	0%	Stopped						



OFFICE MARKET STATISTICS FOURTH QUARTER 2009

EXISTING PF		DIRECT VA	CANCY	SUBLEASE'	VACANCY		TOTALVA	CANCY	NET ABS	ORPTION SF		and PROPOSED	SF	AVG RENTS
Type Bldgs	Total Inventory Sq Ft	Sq Ft	Rate	Sq Ft	Rate	Sq Ft	Rate	Vacancy Rate Previous O	Current Period	YTD	Completed This Qtr Sq Ft	Completed YTD	Under Constr	Rate
SUB MARKETS														
AIRPORT SUI														
A 6 B 37	644,478 1,840,250	386,526 289,867	60.0% 15.8%	82,637 83,830	12.8% 4.6%	469,163 373,697	72.8% 20.3%	77.3% 17.7%	29,220 (16,523)	103,696 (115,255)	-	(127,659)	-	\$2.99 \$2.28
C 252 MED 9	2,658,927 117,194	639,376 900	24.0% 0.8%	34,103 0	1.3% 0.0%	673,479 900	25.3% 0.8%	27.5% 0.9%	`6İ,113 140	`101,286 26,083	-	-	-	\$1.87 \$1.95
TOTAL 304	5,260,849	1,316,669	25.0%	200,570	3.8%	1,517,239	28.8%	29.6%	73,950	115,810	-	(127,659)	-	\$2.29
DOWNTOW A 4	'N SUBMARKI 700,065	ET 40,326	5.8%	11,395	1.6%	51,721	7.4%	10.5%	4,680	4,680		<u> </u>		\$3.00
B 21 C 54	1,383,829 735,142	243,122 42,962	17.6% 5.8%	14,319	1.0%	257,441 42,962	18.6% 5.8%	17.3%	(18,325) 790	(139,290) 22,837	-	15,000	-	\$2.55 \$1.55
MED 29	534,762	47,460	8.9%	0	0.0%	47,460	8.9%	9.0%	427	(18,914)	-	-	-	\$2.12
TOTAL 108	3,353,798	373,870	11.1%	25,714	0.8%	399,584	11.9%	12.1%	(12,428)	(130,687)	-	15,000	-	\$2.43
A 10	GAS SUBMARI 1,351,642	194,867	14.4%	81,062	6.0%	275,929	20.4%	18.4%	(32,839)	(127,655)	-	-	-	\$3.58
B 17 C 97	1,038,569 1,905,690	285,962 408,302	27.5% 21.4%	1,075 0	0.1% 0.0%	287,037 408,302	27.6% 21.4%	28.8% 20.6%	3,044 (15,514)	(23,775) (50,985)	-	-	-	\$1.64 \$1.54
MED 59 TOTAL 183	1,633,374 5,929,275	299,033 1,188,164	18.3% 20.0%	1,290 83,427	0.1% 1.4%	300,323 1,271,591	18.4% 21.4%	18.6% 21.0%	4,055 (41,254)	(4,971) (207,386)	-	-	-	\$1.89 \$1.99
HENDERSON	N SUBMARKE	Г							,	, ,				·
A 11 B 65	787,274 2,183,681	273,371 439,649	34.7% 20.1%	4,334 46,642	0.6% 2.1%	277,705 486,291	35.3% 22.3%	37.7% 26.1%	2,295 92,370	(2,271) (90,026)	-	-	-	\$3.00 \$2.39
C 149 MED 98	1,545,316 1,261,594	395,797 267,133	25.6% 21.2%	22,992 7,552	1.5% 0.0%	418,789 274,685	27.1% 21.8%	21.9% 26.7%	(94,592) 63,501	(72,479) (31,016)	-	40,000	-	\$1.99 \$2.46
TOTAL 323	5,777,865	1,375,950	23.8%	81,520	1.4%	1,457,470	25.2%	26.7%	63,574	(195,792)	-	40,000	-	\$2.41
NORTH LAS	VEGAS SUBMA	ARKET 0	N/A	0	N/A	0	N/A	N/A	-					\$ -
B 8	200,796	61,698	30.7%	6,800	3.4%	68,498	34.1%	30.7%	-	600	-	-	-	\$2.46
C 74 MED 13	459,624 125,385	104,488 9,418	22.7% 7.5%	1,000	0.2% 0.0%	105,488 9,418	23.0% 7.5%	26.2% 7.5%	12,726	(11,688) 7,317	-	-	-	\$1.89 \$1.65
TOTAL 95	785,805	175,604	22.3%	7,800	1.0%	183,404	23.3%	24.3%	12,726	(3,771)	-	-	-	\$2.08
A 19	T SUBMARKE 1,509,415	492,419	32.6%	15,658	1.0%	508,077	33.7%	33.1%	(31,674)	(227,265)	-	105,185	-	\$2.46
B 73 C 214	2,508,675 2,240,146	716,176 526,362	28.5% 23.5%	56,948 23,749	2.3% 1.1%	773,124 550,111	30.8% 24.6%	24.9% 23.7%	(150,997) (23,895)	(197,853) (32,887)	-	82,225 -	-	\$2.36 \$2.11
MED 94 TOTAL 400	2,292,687 8,550,923	370,228 2,105,185	16.1% 24.6%	3,808 100,163	0.2% 1.2%	374,036 2,205,348	16.3% 25.8%	15.5% 23.5%	(20,490) (227,056)	67,155 (390,850)	-	178,694 366,104	-	\$2.49 \$2.34
SOUTHWEST	T SUBMARKE	Г												
A 3 B 56	397,112 2,338,223	265,879 651,672	67.0% 27.9%	0 47,584	0.0% 2.0%	265,879 699,256	67.0% 29.9%	75.9% 28.2%	33,939 (33,389)	66,610 (74,800)	-	226,140 146,000	-	\$3.00 \$2.55
C 237 MED 91	2,559,974 1,206,395	756,497 350.872	29.6% 29.1%	84,886 10,662	3.3% 0.9%	841,383 361,534	32.9% 30.0%	28.1% 33.0%	(112,651) 35,975	(15,051) 63,692	-	164,586	-	\$2.11 \$2.40
TOTAL 387	6,501,704	2,024,920	31.1%	143,132	2.2%	2,168,052	33.3%	32.0%	(76,126)	40,451	-	536,726	-	\$2.42
WEST CENT A 2	RAL SUBMAR 227,624	KET 47,441	20.8%	0	0.0%	47,441	20.8%	21.8%	2,174	(696)				\$2.27
B 44 C 169	1,462,137 2,749,956	126,129 500,276	8.6% 18.2%	0 20,953	0.0%	126,129 521,229	8.6% 19.0%	8.2% 16.1%	(6,745) (80,099)	3,685 (75,657)	-	-	-	\$2.07 \$1.69
MED 60	775,745	89,351	11.5%	2,233	0.3%	91,584	11.8%	12.6%	6,066	(25,914)	-	-	-	\$1.94
TOTAL 275	5,215,462	763,197	14.6%	23,186	0.4%	786,383	15.1%	13.6%	(78,604)	(98,582)	-	-	-	\$1.82
MARK	ET TO	TAL												
A 55	5,617,610	1,700,829	30.3%	195,086	3.5%	1,895,915	33.7%	35.0%	7,795	(182,901)	-	203,666	-	\$2.89
B 321 C 1,246	12,956,160 14,854,775	2,814,275 3,374,060	21.7% 22.7%	257,198 187,683	2.0% 1.3%	3,071,473 3,561,743	23.7% 24.0%	22.4% 22.3%	(130,565)	(636,714) (134,624)	-	243,225 164,586	-	\$2.33 \$1.91
MED 453	7,947,136	1,434,395	18.0%	25,545	0.3%	1,459,940	18.4%	19.5%	(252,122) 89,674	(134,624) 83,432	-	218,694	-	\$2.28
TOTAL 2,075		9,323,559	22.5%	665,512	1.6%	9,989,071	24.1%	23.5%	(285,218)	(870,807)	-	830,171	-	\$2.27
	TERLY													
Q4-09 2,075		9,323,559	22.5%	665,512	1.6%	9,989,071	24.1%	23.5%	(285,218)	(870,807)	40,000	830,171	-	\$2.27
Q3-09 2,066 Q2-09 2,054	41,375,681 41.335.681	9,038,341 8,971,188	21.8% 21.7%	698,474 650,913	1.7% 1.6%	9,736,815 9,622,101	23.5% 23.3%	23.3% 22.3%	(27,153) (264,718)	(585,589) (558,436)	40,000 143,481	830,171 790,171	- 324,364	\$2.33 \$2.36
Q1-09 2,031		8,562,989	20.8%	631,329	1.5%	9,194,318	22.3%	20.9%	(293,718)	(293,718)	646,690	646,690	610,750	\$2.41
Q4-08 1,995	40,545,510	7,622,581	18.8%	869,719	2.1%	8,492,300	20.9%	19.8%	(22,413)	(941,620)	483,080	1,993,546	1,449,840	\$2.40

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offerings include the old FBI headquarters at 700 E. Charleston Blvd in the Downtown submarket (47,000 square feet) and the San Martin Medical Center in the Southwest submarket (44,000 square feet), a distressed

Although there were two more office owner/ user sales this quarter than last, the amount of space sold decreased slightly to 45,733 square feet. The average sales price was \$131 psf. One year ago, 118,846 square feet of office product sold on an owner/user basis at an average sales price of \$113 psf.

Properties available for sale on an investment basis decreased to 865,749 square feet from last quarter's 872,894 square feet. This decrease must be explained by owners simply pulling their properties off the market, given the dearth of investment sales comps. The average asking price for investment sales was \$191 psf, a \$44 decrease from one quarter ago and a \$73 decrease from one year ago. There were no known arm's length investment sales this quarter, although Crescent Real Estate Equities, whose portfolio includes Hughes Center in Las Vegas, was purchased by a joint venture between Barclays Capital and Goff Financial. A total of 131,522 square feet of investment sales took place in 2009. The average cap rate stood at 8.5% in the third quarter of 2009, the last quarter for which we have data.

As of the fourth quarter of 2009, elements of Southern Nevada's office market have been in recession for approximately three years. Class A and Class C office product types entered recession in the latter half of 2006, approximately six months ahead of Medical

office and one year ahead of Class B office. Three years into the office recession, there is some good news to report. Development of office space has fallen to a trickle, giving the market time to absorb its 10 million square feet of vacant office space. Gross absorption was 1.46 million square feet this quarter, rebounding significantly from the low of 789,000 square feet recorded in the first guarter of 2009. Three submarkets experienced a decline in vacancy this quarter over last, as did two product types, Class A and Medical. Overall, increases in vacancy have declined on a year-over-year basis for the past four quarters, suggesting that the office market will hit bottom at some point in the next twelve months. The Small Business and Entrepreneurship Council has placed Nevada as the second best state in which to do business in their 2009 Small Business Survival Index.

The year 2010 will be one of transition for the office market in Southern Nevada, as the new realities of the business climate gradually assert themselves. The days of construction dominating both the Las Vegas skyline and its employment numbers are over for the time being. Development will be light throughout 2010 and into 2011. Asking rents and prices will continue to be depressed by high vacancy rates, forcing some landlords out of the game and others to be creative in their concessions. While the office market may hit bottom in 2010, recovery after hitting bottom will remain slow until sustained employment growth is achieved.

222.000 83.0% 82.2% 220,000 82 0% 218,000 81.0% 216,000 80.0% 79 2% 214,000 79.0% 78.2% 212,000 78.0% 210,000 77.0% 208,000 902 220,900 213,100 213,000 76.0% 206,000 204,000 75.0% 3 q 2008 4 Q 2008 1 Q 2009 2 Q 2009 3 Q 2009 4 Q 2009 Office Jobs ---Occupancy Rate

294 RETAILS IN 61 COUNTRIES ON 6 CONTINENTS

USA 94 Canada 22 Latin America 17 Asia Pacific 64 EMEA 97

\$1.6 billion in Revenue I.I billion sq. ft. under management 12,749 Professionals

CONTACT INFORMATION

Colliers International 3960 Howard Hughes Parkway Suite 150 Las Vegas, NV 89169 **United States**

Tel: 702-735-5700 702-731-5709

Mike Mixer

Managing Partner

Email: mmixer@lvcolliers.com

702-836-3777 Tel:

John Stater

Research Manager

Email: jstater@lvcolliers.com 702-836-3781

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