

John Steinbuch, SIOR

EXECUTIVE VICE PRESIDENT Pleasanton, California



john.steinbuch@colliers.com

EDUCATION OR QUALIFICATIONS

Bachelor of Science, Business Administration California State University, East Bay

AFFILIATIONS OR MEMBERSHIPS

Member, Society of Industrial and Office Realtors



Licensed Real Estate Broker State of California

CONTACT DETAILS

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CA License No. 00687107

Colliers International 3825 Hopyard Road, Suite 195 Pleasanton, CA 94588

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EXPERIENCE

1994-Present Executive Vice President, Industrial and Land Division Colliers International, Pleasanton, California

1987-1994 Vice President, Principal ComCore-Colliers International, Pleasanton, California

1982-1987 Senior Sales Consultant CPS, a Commercial Real Estate Co., Pleasanton, California

1979-1982 Senior Sales Consultant Ashwill Burke, Oakland, California

EXPERTISE

- Entitlement and Sale of Commercial and Residential Subdivision Land for Development Purposes
- Land use, including General Plan Amendments, Specific Plans, Zone Changes, CEQA
- > Industrial Sales and Leasing

PERSONAL:

Resides: Alamo, California Married with 1 child

Hobbies: Cycling, Snow Skiing, Pilates

MAJOR CLIENTS REPRESENTED:

- > AEW Capital Management
- > Cambay Group
- > City of Dublin
- > City of Livermore
- > City of Tracy
- > Fremont Bank
- > Golden State Lumber
- > Impax Laboratories
- > Intel Corporation
- > KB Home
- > Laird Norton Company
- > Lam Research
- > Legacy Partners
- > Paragon Outlets
- > Ponderosa Homes
- > Principal Capital Management
- > Shaw Industries
- > Summerhill Homes
- > Sun Microsystems
- > Synnex Corporation
- > US Cold Storage
- > W P Carey & Co.





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REFERENCES



Mr. Bill Haish VP Global Engineering IMPAX LABORATORIES, INC. 30831 Huntwood Avenue Hayward, CA 94544 510-240-6204 bhaish@impaxlabs.com

SUMMERHILL HOMES

Mr. Chris Neighbor Executive Vice President SummerHill Homes 3000 Executive Parkway, Suite 450 San Ramon, CA 94583 925-244-7582 cneighbor@shhomes.com



Mr. Lee Nobmann CEO GOLDEN STATE LUMBER, INC. 710 Southpoint Blvd., Suite C Petaluma, CA 94954 707-206-4115 Ipn@goldenstatelumber.com



Mr. Chris Foss City Manager City Of Dublin 100 Civic Plaza Dublin, CA 94568 925-833-6652 chris.foss@ci.dublin.ca.us



Mr. Tim Rush SVP Operations SYNNEX CORPORATION 39 Pelham Ridge Drive Greenville, SC 29615 864-349-4091 timr@synnex.com

Trammell CrowCompany

Mr. John Greer Senior Vice President TRAMMELL CROW CO. 555 12th Street, Suite 900 Oakland, CA 94607 480-280-3634 jgreer@trammellcrow.com



Mr. Allan Chapman THE CAMBAY GROUP, INC. 2999 Oak Rd., Suite 400 Walnut Creek, CA 94597 925-933-1405 achapman@cambaygroup.com

(W.P.CAREY)

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