

Michael Lloyd, sior

EXECUTIVE VICE PRESIDENT | CORPORATE DIRECTOR Pleasanton, California



michael.lloyd@colliers.com CA License No. 00924182

EDUCATION OR QUALIFICATIONS

Bachelor of Science, Business Administration Cal Poly State University

AFFILIATIONS OR MEMBERSHIPS

Member, Society of Industrial and Office Realtors, 1998

East Bay Brokers Association

ACHIEVEMENTS/ACCOLADES

2015 Top Producer in the Colliers International Pleasanton office

1995-2001/2003/2005/2009/ 2012/2013/2015 "Top Industrial Producer" Colliers International

2013/2014/2015 Everest Club winner as one of the top ten percent of all Colliers International brokers across the U.S

"East Bay Broker of the Year" in East Bay Broker Assocation 1997/1999/2001

"Commercial Real Estate Honor Roll" for the San Francisco Business Times

CONTACT DETAILS

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www.colliers.com

EXPERIENCE

Michael Lloyd, SIOR, joined Colliers International in 1984 as an industrial broker specializing in the sale and leasing of industrial space in the I-580/I-680 corridor, from Pleasanton to Livermore to Tracy. His emphasis has been representing institutional property owners, major developers and tenants in sales/purchase and leasing of their projects. Since 1985, he has completed over 1,780 lease and sale transactions totaling more than 42 million square feet of space and has negotiated land and commercial property sales valued at nearly \$2 billion.

In 2006, Michael became a Principal and Director of Colliers International and he was inducted into the Society of Industrial and Office Realtors (SIOR) in 1998, the premier real estate organization in the world, where membership is secured through invitation only, and earned by tenured performance and the strictest adherence to the highest ethical standards. These requirements ensure that SIOR designees possess a standard of expertise and knowledge of unmatched by competing brokers in local, regional, or national markets. Michael served as the 2008 Northern California Chapter SIOR President and also served on the SIOR Executive Committee from 2003-2009.

As an agent aligned with Colliers International, a full-service brokerage company, Mr. Lloyd has many resources available to him. These include market information tracked on our state-of-the-art computer system with software written specifically for our needs, along with deal analysis programs. Additionally, if the transaction requires the involvement of outside experts in legal matters, space planning or tenant construction, Colliers International makes those resources readily available. Mr. Lloyd is able to smoothly guide his client through the deal process – from site evaluation to space planning – to the eventual lease or sale negotiation and move-in.

Michael is active in the local community as a Coach with CYO, Danville Little League and the AAU basketball organization. He is an instrument rated pilot and graduated from the School of Business at California Polytechnic State University San Luis Obispo in 1985.

DEVELOPERS REPRESENTED (PARTIAL LIST)

- > Prologis
- > Indcor Properties
- > Pell Development Company
- > Trammell Crow
- > DCT Industrial
- > Alere Property Group
- > Bentall Kennedy (U.S.)

MAJOR USERS REPRESENTED

- > American Standard
- > AT&T
- > CINTAS Corporation
- > Anheuser Busch Recycling, Inc.
- > Chevron U.S.A., Inc.
- > Access Information Systems
- > Federal Industries
- > TYCO International
- > Owens & Minor
- > EZ Worldwide
- > Wente Vineyards Winery



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PROFESSIONAL REFERENCES:

MR. JOHN W. GREER Trammell Crow 555 12th Street, 9th Floor Oakland, CA 94607 (510) 874-1928

MR. ROBERT BISNETTE Prologis 3353 Gateway Boulevard Fremont, CA 94566 (510) 661-4011

MR. STEPHEN BRYAN IndCor Properties 7887 E. Belleview Avenue #325 Denver, CO 80111 (303) 784-5370

MR. MICHAEL L. DEL SANTO Alere Property Group, LLC 100 Bayview Circle, Suite 310 Newport Beach, CA 92660 (949) 509-6622 MR. DAVE HAUGEN DCT Industrial Corporate Plaza, Suite 150 Newport Beach, CA 92660 (949) 219-1248

MR. JOE PELL/MS. KAREN PELL Pell Development Company

100 Smith Ranch Road, Suite 325 San Rafael, CA 94903 (415) 491-0901

MR. MICHAEL CALLAHAN

Callahan Properties

289 Wright Brothers Avenue Livermore, CA 94550 (925) 294-8307

