



David R. Sandlin, SIOR

EXECUTIVE VICE PRESIDENT
URBAN LANDLORD PARTNERS
Silicon Valley
CA License No. 00767849



dave.sandlin@colliers.com

EDUCATION

BS Business Administration
(Real Estate), San Jose State
University

AFFILIATIONS OR MEMBERSHIPS

SIOR
ASVB

CONTACT DETAILS

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450 West Santa Clara Street
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AREA OF EXPERTISE

Dave is an Executive Vice President and a member of the Urban Landlord Partners at Colliers International. He joined Colliers in 1985, concentrating his leasing and selling expertise in Office and R&D product for notable clients such as Catellus Development Corporation, Sobrato, The Principal Financial Group, RREEF, and Trumark Commercial. Dave's commercial real estate experience encompasses selling and leasing commercial office, R &D, as well as industrial properties to and for businesses in the technology, biotech, and communications sectors in Silicon Valley.

PROFESSIONAL ACCOMPLISHMENTS

- Multiple year finalist for ASVB R&D Broker of the Year
- Inducted into the ASVB Broker Hall of Fame for 2002
- Multiple winner of the Northern California largest office & R&D transaction
- Colliers International President's Club 1985, 1987-2017

BUSINESS AND EDUCATIONAL BACKGROUND

2018: member of Urban Landlord Partners
2013-2015: Corporate Director
1998-2000: Team Leader – R&D Division
Colliers International San Jose, California
1985-Present: Senior Vice President
Colliers International San Jose, California

1981-1985: Vice President, Bishop Hawk
(Now Grubb & Ellis) Santa Clara, California
1980-1981: Coldwell Banker (Now CB Richard
Ellis) San Jose, California

In addition to being a member of the Society of Industrial and Office Realtors (SIOR), Dave has also been honored with formal induction into the Association of Silicon Valley Brokers Hall of Fame. In addition, he has been nominated on numerous occasions over the course of his career to receive the "Broker of the Year" award. Past President – Rho Epsilon San Jose State University
A Professional Real Estate Fraternity.

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BRIEF SUMMARY OF PERTINENT PRIOR AND CURRENT ASSIGNMENTS

"I have worked with Dave over the last 15 years and he has an uncanny knack for executing on some of the toughest requirements in our portfolio."

Christopher Peatross
President and CEO
Equity Office Properties

Year	Client	Approx. S.F.	Representation
1983 - 1990	National Semiconductor National Advanced Systems Prime Circuit Technology General Signal Peery & Arrillaga Catellus Development Corp. General Electric Apple Computer AMB Institutional Realty Advisors Worlds of Wonder Micro-Science International The Principal Financial Group Metropolitan Life Lincoln National Life Legacy Partners	2,400,000+	Represented these clients and others in leasing space throughout the Silicon Valley.
1991 - 2000	The Principal Financial Group Lincoln National Life Independent Holdings Metropolitan Life California Microwave Alex. Brown AMB Institutional Realty Advisors CalSTRS The Mission Peak Company Catellus Development The Matteson Company Mobilesys Legacy Partners	7,300,000+	Some of the companies represented in leasing space throughout the Silicon Valley.

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BRIEF SUMMARY OF PERTINENT PRIOR AND CURRENT ASSIGNMENTS

2001-2017	PS Business Parks The Matteson Company Carlyle Realty Centaur Pharmaceuticals Goldman Sachs Mozart Development Agency CarrAmerica Realty Co. Legacy Partners Principal Global Investors EOP RREEF Cisco Microsoft Jones Lange Laselle AMB Institutional Realty Partners Catellus Development The Mission Peak Company TA Associates KBS Sobrato Terreno Trumark	19,500,000+ Some of the companies represented in leasing space throughout the Silicon Valley.
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