



Michael Goldstein, SIOR

EXECUTIVE MANAGING DIRECTOR
CORPORATE REAL ESTATE SERVICES
INDUSTRIAL SERVICES TEAM – CENTRAL VALLEY



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EDUCATION AND QUALIFICATIONS

Bachelor of Science in
Business Administration
Northern Arizona University
CA License No. 01319234

AFFILIATIONS AND MEMBERSHIPS

- Society of Industrial and Office Realtors (SIOR)
- Colliers International Logistics & Transportation Solutions Group (L&T)
- Colliers International National Industrial Advisory Board (NIAB)
- Warehousing Education Research Council (WERC)
- Council of Supply Chain Professional (CSCP)
- National Association of Industrial and Office Properties (NAIOP)
- The Belden Club

AWARDS

- Everest Club – Top Colliers International Brokers Nationally
- 2008 – SIOR (NorCal) Top Industrial Lease
- 2009 – SIOR (NorCal) Top Industrial Sale
- 2012 – SIOR (NorCal) Top Industrial Sale
- 2013 – TMC/SIOR Top Owner/User Sale

contact details

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AREA OF EXPERTISE

Mike is the Executive Managing Director for the Stockton/Central Valley office of Colliers International. Mike's core focus is representing clients in all aspects of industrial real estate including land sales, investment sales, tenant/buyer site selection and acquisition along with landlord/seller marketing and disposition. Mike's unsurpassed knowledge of the market, strong relationships and credibility create opportunities for his clients.

SELECTED MAJOR TRANSACTIONS

- Prologis (IPC) / Amazon – **1,001,378 SF** Landlord Representation
- EIP / Home Depot Portfolio - **857,695 SF** Investment Sale
- Prologis Park Duck Creek - **780,371 SF** Build-to-Suit
- Clarion / UPS – **745,640 SF** Tenant / Landlord Representation
- General Mills - **735,980 SF** Tenant Representation
- Lathrop Industrial Park / Clarion – **730,380 SF** Investment Sale
- PLD CV Portfolio / IPT - **684,589 SF** Investment Sale
- Chabot Commerce Center - **676,010 SF / 52 Acres** Investment Sale
- LBA Logistics Center - **518,927 SF** Seller Representation
- Orchard Supply Hardware Distribution Center - **517,458 SF** Investment Sale
- NorCal Logistics Center / KeHE Foods - **452,083 SF** Tenant Representation
- Airport Gateway Center / Panattoni - **443,640 SF** Lease
- Pflug Packaging & Fulfillment - **407,820 SF** Tenant Representation
- JM Smuckers - **403,560 SF** Tenant Representation
- Staples - **401,310 SF** Tenant Representation
- AMB / Chabot Commerce Center - **390,280 SF** Lease
- DCT Industrial - **350,892 SF** Lease
- DCT Industrial - **336,800 SF** Landlord Representation
- Clarion Partners – **332,000 SF** Lease
- Universal Molding – **318,320 SF** Buyer Representation
- Smart & Final - **295,000 SF** Lease / Investment Sale
- Staples - **277,850 SF** Tenant Representation
- Flannigan / Westcore - **277,500 SF** Investment Sale
- McGrath Properties / LBA Realty - **271,075 SF** Investment Sale
- LBA Realty / Catlin Properties - **265,944 SF** Investment Sale
- Patterson Pass Business Park - **264,418 SF** Investment Sale
- Cal Logistics Center - **262,400 SF** Investment Sale
- ECS Refining - **262,000 SF / 37 Acres** Buyer Representation
- Lifestyle Solutions – **256,671 SF** Buyer Representation
- Costco / Clarion - **205,721 SF** Tenant / Landlord Representation
- First Class Service Trucking - **159,040 SF / 26.33 Acres** Buyer Representation
- LeTote - **150,000 SF** Tenant Representation
- Southwest Traders - **150,000 SF** Tenant Representation
- Leasco Investments - **132,000 SF** Sale
- Home Depot/CTI - **131,200 SF** Tenant Representation
- Balboa Funds - **127,040 SF** Investment Sale
- Nautilus Group - **118,056 SF** Buyer Representation
- Overton Moore Properties - **111,160 SF** Investment Sale
- IQI / A.E.J. Properties - **104,000 SF** Tenant/Landlord Representation
- Antonini Enterprises / EIP - **101,695 SF/23.07 Acres**

CLIENT REPRESENTATION

The following companies are a selected list that Mike has represented:

- AMB Property Corp.
- Antonini Enterprises
- Applied Aerospace Structures
- Applied Materials
- Balboa Funds
- Best Buy
- Boboli International
- Buzz Oates
- Catellus Development
- Cepheid
- Clarion Partners
- Conquest Imaging
- Costco
- Danforth Screw & Bolt
- DBI Beverage
- DCT Industrial
- Diamond Pet Foods
- DR Stephens
- Elwood Investments
- Equity Industrial Partners
- Finis
- First Class Service Trucking
- Hobart Corporation
- Home Depot / CTI
- John Deere Landscapes
- KeHE Foods
- Laird Norton
- LBA Realty
- Leasco Investments
- Lowenberg Corporation
- LS Expeditors
- McGrath Properties
- McMorgan & Company
- McNeilus & Company
- Medrano Properties
- Musco Family Olive
- Nautilus Group
- Overton Moore Properties
- Panattoni
- PG&E
- Pflug Packaging & Fulfillment
- Prologis
- Sara Lee
- Southwest Traders
- Staples
- Seefried
- Temple-Inland
- Tony's Express
- International Moulding
- Wal-Mart
- Westcore