



Hitoshi Takahashi

SENIOR VICE PRESIDENT – CORPORATE REAL ESTATE SERVICES
Silicon Valley
CA License No. 01248109



hitoshi.takahashi@colliers.com

EDUCATION

Kansai University
of Foreign Studies

MA Management , Willamette
University, Salem, Oregon.

AFFILIATIONS OR MEMBERSHIPS

Association of Silicon Valley
Brokers

CONTACT DETAILS

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AREA OF EXPERTISE

Joining Colliers International in 1998, Hitoshi Takahashi is one of few Japanese brokers who specialize in commercial real estate in Silicon Valley. Because of his understanding of Japanese culture and business practice, he has earned the business of a wide range of Japanese clientele from Japanese start-ups to well-established companies. Since leasing/buying property requires comprehensive market knowledge with tough negotiation skills, his clients rely heavily on his professional and honest dealings. In a drastically changing market like Silicon Valley, tenants/buyers need professional representation. Protecting his clients' best interest, Hitoshi always provides them with greatest satisfaction.

PROFESSIONAL ACCOMPLISHMENTS

- 2003, 2005 and 2006 "The Summit" attendee
- 90/10 Club membership for outstanding achievement 2010
- 80/20 Club membership for outstanding achievement 1999, 2000, 2001, 2005, 2006, 2007, 2008

BUSINESS AND EDUCATIONAL BACKGROUND

Hitoshi was born and raised in Osaka, Japan. After graduating from Kansai University of Foreign Studies, he came to the United States to pursue an advanced degree. He holds a Master in Management from Willamette University in Salem, Oregon.

He is licensed by the California Department of Real Estate and is a member of the Association of Silicon Valley Brokers. In 2003, 2005 and 2006, he was selected to attend "The Summit" by Equity Office Properties one of the largest REIT. "The Summit" is an award for the top 100 brokers in the nation. Only 2 brokers were selected back-to-back from Silicon Valley in 2006.

COMMUNITY INVOLVEMENT

Hitoshi is a referee for AYSO.

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PARTIAL CLIENT LIST

Digital Garage US	NEDO
Ferrotec (USA) Corporation	Nihon Keizai Shimbun
Fuji Electric	Nissan North America
Hunter Properties	NTT America/NTT Facilities
Kanematsu USA	OMRON
Konica Minolta	Pioneer Research Center
KDDI	Tohoku University
Mitsui USA	
