



Kristen Macken, SIOR

SENIOR VICE PRESIDENT
COMMERCIAL REAL ESTATE SERVICES AND CONSULTING
Silicon Valley
CA License No. 01228705



kristen.macken@colliers.com

EDUCATION

San Diego State University

AFFILIATIONS OR MEMBERSHIPS

SIOR
ASVB

CONTACT DETAILS

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AREA OF EXPERTISE

Kristen Macken has focused on Selling and Leasing commercial properties; negotiating over 1,500 transactions in her 33 year career. Kristen represents Fortune rated companies, boot strapped and venture capital backed Technology start-ups along with public and closely held real estate investment firms. Some of her clients include UPS, Schmid International, Tomra International, Netflix, United States Government, Wells Fargo Bank, and Wave Crest Development.

PROFESSIONAL ACCOMPLISHMENTS

- 2014 - present Board Member Construction Resource Initiative Council, reducing Construction waste Globally
- 2011 invited by Tomra, Inc. to Oslo, Norway for private congress "Better Business & Better Environment"
- 2009 acquired and repurposed an industrial site to lease to Tomra, Inc.
- 2007 became first commercial real estate broker to join US Green Building Council
- 2006 recipient of historic preservation award from City of Santa Cruz for work on multiple historic rock retaining walls
- 2006 consulted, identified property and represented US buyer in Italian acquisition
- 1996 joined the Society of Industrial and Office Realtors (SIOR)
- 1996 co-founded M Commercial Inc.
- 1984 - 1995 J.R. Parrish (Top producer 9 out of 11 years)

BUSINESS & EDUCATIONAL BACKGROUND

Kristen joined Colliers International in 2011 as Senior Vice President and member of the Tehcnology Division. Prior to joining Colliers, Kristen Co-founded M Commercial Inc. in 1996, which provided commercial brokerage services to Northern California clients with market control of Santa Cruz County R&D, manufacturing and Office product. In 1996, Kristen was inducted into the Society of Industrial and Office Realtors (SIOR), the premier real estate organization in the world, where membership is secured through invitation only, and earned by tenured performance with strict adherence to the highest ethical standards. These requirements ensure that SIOR designees possess a standard of expertise and knowledge unmatched by competing Brokers in local, regional, national, or world markets.

Kristen continues to broaden her knowledge through attendance of conferences some of which have included: Executive Committee Member CRI Counsel, Rail Yard Revitalization for Arizona, Nevada and California, Environmental Restoration and Redevelopment of Los Angeles California, Better Business and Better Environment Congress in Oslo, Norway.

Hobbies include snow skiing, surfing, golf, art and travel.

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PARTIAL CLIENT LIST:

- Andazia International
- Barry Swenson Builder
- City of Santa Cruz
- City of Watsonville
- Coast Commercial Bank
- County of Santa Cruz
- Cruzio
- Dirtt Environmental Solutions, Inc.
- Ecology Action
- Hertz Local Edition
- Joby, Inc.
- Keyfax, Inc.
- Lintelle Engineering, Inc.
- Mission Industries
- Monterey Bay Communications, Inc.
- Netflix.com
- Nokia
- Plantronics, Inc.
- Red Tree Properties
- SCO
- SierraTherm, Inc.
- Schmid International
- Toeniskoetter, Inc.
- Tomra Pacific, Inc.
- United Parcel Service
- University of California
- US Federal Government
- United States Post Office
- Wave Crest Development
- Wells Fargo Bank