



Mark R. Kuiper

SENIOR VICE PRESIDENT
Silicon Valley
CA License No. 00902002



mark.kuiper@colliers.com

EDUCATION

San Francisco State
University, San Francisco
BA Business/Marketing
University of California,
Santa Barbara

AFFILIATIONS OR MEMBERSHIPS

Association of Silicon Valley
Brokers (ASVB)
State of California, Dept. of
Real Estate
City of San Jose CA/Expert
Consultant
City of Sunnyvale, CA,
Development Consultant

CONTACT DETAILS

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AREA OF EXPERTISE

Mark Kuiper, Senior Vice President with Colliers International has achieved a comprehensive background in all facets of commercial real estate. An innovative and well respected real estate executive, he builds real estate strategies for a diverse portfolio of technology companies, public corporations and educational institutions.

He has extensive experience implementing major project leasing assignments, investment/owner building sales, land acquisition, pre-build planning and on-going development.

With over 32 years of Commercial Real Estate experience, Mark is regarded by his peers and clients as a highly versatile and results-driven professional. An integral member of an award winning team of professionals, he is an innovative problem-solver revered for sound judgment in solving complex facility issues.

He is a single point of contact for several explosive growth companies who require strategic forecasting and financial-impact projections. He has a proven track record in structuring complicated real property transactions that align with his clients' budget and business goals.

Mr. Kuiper and his team also provide non-transactional real estate services including due-diligence, property re-positioning, operating cost efficiencies, sustainability, lease administration and operating expense reconciliation.

He is frequently retained as a market expert for both private enterprise and local-municipal real estate matters. As a proven industry expert, his clients value his sound judgement, acquisition savvy, and financial advisory skills.

Mark has been retained by the City of San Jose and City of Sunnyvale as a market expert and advisor for speculative commercial development.

PROFESSIONAL ACCOMPLISHMENTS

- Twenty-Four Year Member - Colliers International Presidents Club
- Colliers International Four-Time Office Division Broker of the Year
- Association of Silicon Valley Brokers Office Broker of the Year
- Colliers International Past Office Division Leader
- Corporate Mentor/Consultant/Strategist

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PARTIAL LIST OF NOTABLE CLIENTS

- Aerotek, Inc.
- Aldrich Eastman Waltch
- American Express
- American Home Mortgage
- Ameriprise Corporation
- Archon Group, LP
- ASK Inc.
- AT&T Information Systems
- AT&T Resource Management
- Bank of America
- BitMicro
- Cableco Technologies
- Cadence Design Systems
- Catellus Development Corporation
- Challenger School
- Comba Telecom
- Compuware Corporation
- Department of Defense - GSA
- Emery Freight Corporation
- EOP/Blackstone
- Equity Office Properties
- FedEx Corporate Services
- Financial Title Company
- Flextronics International
- Foundation Health
- Fujitsu N.T.S.
- GMAC Mortgage Corporation
- GTE Mobilnet
- Kawasaki LSI, USA
- Lincoln Property Company
- Lockheed Martin
- LitePoint Corporation
- Massachusetts Mutual Life Ins.
- Motorola, Inc.
- Mutual of Omaha
- Nextest Systems Corp.
- Novellus Systems, Inc.
- O'Connor Hospital
- Pac-Tel
- Panasonic Corporation
- Parametric Tech. Corporation
- Pioneer Electronics
- TA Realty Corporation
- Teradyne, Inc.
- The Principal Financial Group
- The City of San Jose, CA
- The City of Sunnyvale, CA
- The City of Campbell, CA
- The County of Santa Clara
- The Hanover Company
- The Irvine Company
- The Pacesetter Company
- San Jose Mercury News
- Seagate Technology
- Scale Computing
- State of California, DOJ
- Starbucks Corporation
- Tandy Corporation
- Teradyne Corporation
- TRW, Inc.
- USAA Insurance
- USF&G Corporation
- The Wackenhut Corporation
- Washington Mutual