



Michael L. Rosendin, EXECUTIVE VICE PRESIDENT

Executive Vice President | Silicon Valley

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Education or Qualifications

BSC Finance Santa Clara

University, 1981

Bellarmino College Preparatory

Affiliations or Memberships

SIOR

Association of Silicon Valley

Brokers

CCIM

Area of Expertise

Over his 40 year career, Michael has negotiated over 4,500 commercial lease or sale transactions totaling over 70 million square feet, with total consideration in excess of \$20 billion dollars. Michael represents firms seeking strategic advice and flawless execution to match their business plans as well as value-add institutional owners of property in Silicon Valley. Over 90% of his annual volume is based on repeat and referral business.

Professional Accomplishments

- Colliers Top Producer – 1989, 1992, 1994, 1997, 1999, 2000, 2002, 2003, 2005, 2010, 2013, and 2016
- Colliers Everest Club Member (top producers across the Americas) – 2013, 2014, 2015, 2016, 2017, 2018, 2019 and 2020
- Colliers Everest Club (Top 10 in U.S.) - 2016
- ASVB Multiple Category Broker of the Year - 1992, 1995, 2003, and 2009
- ASVB R&D Broker of the Year – 2003
- ASVB Hall of Fame – Inducted in 2006
- Silicon Valley/San Jose Structures
- Commercial Broker of the Year – 1996. Runner up in 2010
- Silicon Valley Office Lease of the Year – 2010
- SIOR Northern California Chapter – Top Flex/R&D Sale – 1998, 2001, 2002, 2004, 2005, 2007, 2008, 2010, 2016, and 2017
- SIOR Northern California Chapter – Top Flex/R&D Lease – 2002, 2003, 2005, and 2010
- SIOR Northern California Chapter – Top Office Sale – 2008
- SIOR Northern California Chapter – Top Office Lease – 1999, 2000, 2016, and 2017

- SIOR Northern California Chapter – Most Transactions – 2010, 2011, and 2012
- SIOR International Membership – Top Office Lease – 2000

Business and Educational Background

Michael started in the business in 1981 with Blickman Turkus right after graduating from Santa Clara University with a BSC in Finance, focusing on industrial and manufacturing leasing and sales. With the evolving Silicon Valley transitioning from an industrial marketplace to a high-tech environment, Michael joined industry leader Colliers International in 1987 to better serve his growing list of technology and institutional owner clients.

In 1994, Michael was inducted into the Society of Industrial and Office Realtors (SIOR), the premier real estate organization in the world, where membership is secured through invitation only, and earned by tenured performance and the strictest adherence to the highest ethical standards. Michael served as the 2001 Northern California SIOR President. In 1996, Michael received his Certified Commercial Investment Member (CCIM) designation from the Commercial Investment Real Estate Institute (CIRES). He is also an active member of the Association of Silicon Valley Brokers (ASVB).