



Mark Zamudio, CCIM

EXECUTIVE VICE PRESIDENT
Silicon Valley
CA License No. 00612338 (Broker)



mark.zamudio@colliers.com

EDUCATION

BS Management
Minor in Real Estate
San Jose State University

AFFILIATIONS OR MEMBERSHIPS

CCIM
ASVB

CONTACT DETAILS

MOB +1 408 391 7423
DIR +1 408 282 3822
FAX +1 408 283 2575

Colliers International
450 West Santa Clara Street
San Jose, CA 95113
OFC +1 408 282 3800
FAX +1 408 292 8100

www.colliers.com/sanjose

AREA OF EXPERTISE

Mark specializes in the sale and leasing of industrial, R&D and office and properties in the Silicon Valley.

PROFESSIONAL ACCOMPLISHMENTS

- Inducted into the Association of Silicon Valley Brokers Hall of Fame in 2004.
- Honored as Industrial Broker of the Year (1989, 1993 and 2002) by the Association of Silicon Valley Brokers for overall leasing and sales activity; Runner-up 1994, 1997, 1998, 2008

BUSINESS BACKGROUND

Mark has over 35 years of active involvement in the commercial leasing and sales market. Mark served as the Industrial Group Team Leader at Colliers International for the past 27 years. To date, Mark has leased approximately 17,631,012 square feet and has sold approximately 7,527,454 square feet. Some of Mark's notable transactions include the sale of 33.62 acres and negotiation of a 10 year lease between Solectron Corporation, Prudential Life Insurance and South Bay Development for 504,768 square feet and the sale of a 356,000 square foot office/R&D building on 30 acres to Litton Industrial for a sales price of \$37,700,000.

COMMUNITY INVOLVEMENT

Member of Kiwanis International Service Organization since 1985. Loves golf, tennis and family

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“Over the years that I’ve worked with Mark Zamudio and Colliers International I have put him to the task numerous times to educate me and our people with time sensitive information.

Mark has consistently delivered positive results and was always there for our needs. Mark has always been considered a valuable member of our team.

Developed trust in a service provider is an extremely high priority for me and I’ve always had this confidence in Mark and Colliers.”

Bruce Campisi
Managing Director,
Real Estate/Construction
FedEx Freight

NOTABLE TRANSACTIONS WITH EXCLUSIVE TENANT REPRESENTATION – INDUSTRIAL

RK Logistics Group, Inc., Fremont Corporate Headquarters Relocation (191,000 SF) & Expansions (100,290 SF, 66,500 SF and 39,936 SF)	FedEx Freight Nationwide Assignments (354,000 SF)
Legacy Transportation Services, San Jose Corporate Headquarters consolidation (194,536 SF) & Expansions (129,270 SF, 47,040 SF and 40,756 SF)	Maxtor Corporation, Milpitas Relocation (180,086 SF)
Hyundai Electronics of America, San Jose 23 Acre Land Purchase for Corporate Headquarters Build-to Suit (190,000 SF) plus relocation of current operations (120,000 SF)	Fujitsu Computer Products of America, San Jose (147,000 SF)
Solectron Corporation Corporate Headquarters Consolidation/Relocation (504,798 SF)	On Core Manufacturing, Inc., Fremont Relocation; Expansion; Renewal (127,500 SF)
	WYSE Technology (Owner), San Jose Renewed Pac Bell for (223,000 SF)
	Max Media/Maxtor, San Jose & Milpitas R&D with over \$50,000,000 Spent on Building Upgrades, and Tenant Improvements (133,000 SF)

NOTABLE LEASING & SALE PROJECTS REPRESENTING OWNERS – INDUSTRIAL

Address	Project Size	Type
890/950 Yosemite Dr., Milpitas	243,646 SF	High Tech Manufacturing
715/735 Sycamore Dr., Milpitas	206,600 SF	Assembly/Warehouse
940 Remillard Ct., San Jose	166,000 SF	High-End Warehouse
4211 Starboard Dr., Fremont	131,000 SF	High Tech Manufacturing
665 Lenfest Rd., San Jose	111,835 SF	Industrial/Manufacturing
650 Brennan St., San Jose	103,000 SF	Assembly/Warehouse
240 S. Milpitas Blvd., Milpitas	95,592 SF	Assembly
1090 Pecten Ct., Milpitas	93,962 SF	Warehouse

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“In my many years working within the County of Santa Clara Properties division, we constantly find ourselves challenged to find agents and owners that have the patience and desire to understand our process in order to complete a transaction. Mark Zamudio at Colliers International is one of those individuals that has taken the time to understand how we conduct business and is able to deliver this information along with our specific facility needs to others. This level of understanding is invaluable and goes a long way toward helping our organization succeed while trying to meet its facility needs.”

Bill Drake
Manager/Special Projects
County of Santa Clara

NOTABLE TRANSACTIONS WITH EXCLUSIVE TENANT REPRESENTATION – R & D

Hyundai Electronics of America, San Jose 23 Acre Land Purchase for Corporate Headquarters Build-to Suit (190,000 SF) plus relocation of current operations (120,000 SF)	Fujitsu Computer Products of America, San Jose (147,000 SF)
Solectron Corporation Corporate Headquarters Consolidation/ Relocation (504,798 SF)	Victron, Inc., Fremont Relocation and Expansion (127,500 SF)
FedEx Freight, San Jose Corporate Headquarters (175,000 SF)	WYSE Technology (Owner), San Jose Renewed Pac Bell for (223,000 SF)
Maxtor Corporation, Milpitas Relocation (180,086 SF)	Max Media/Maxtor, San Jose & Milpitas R&D with over \$50,000,000 Spent on Building Upgrades, and Tenant Improvements (133,000 SF)
	Adlink Technology, Inc. (27,832 SF) “Blend & Extend” Lease in S. San Jose

NOTABLE LEASING & SALE PROJECTS REPRESENTING OWNERS – R & D

Address	Project Size	Type
Hellyer Oaks Business Park, San Jose	380,000 SF	Office / R&D
890/950 Yosemite Dr., Milpitas	243,646 SF	High Tech Manufacturing
715/735 Sycamore Dr., Milpitas	206,600 SF	High Tech Manufacturing
1501 McCarthy Blvd., Milpitas	135,400 SF	Office / R&D
4211 Starboard Dr., Fremont	131,000 SF	Office / R&D
Cambrian Business Park, San Jose	95,592 SF	Office / R&D
240 S. Milpitas Blvd., Milpitas	135,000 SF	Assembly
6409 Guadalupe Mines, San Jose	55,000 SF	Office / R&D
410 E. Plumeria Dr., San Jose	27,500 SF	Office



NOTABLE TRANSACTIONS WITH EXCLUSIVE TENANT REPRESENTATION – OFFICE

Hyundai Electronics of America, San Jose 23 Acre Land Purchase for Corporate Headquarters Build-to Suit (190,000 SF) plus relocation of current operations (120,000 SF)	Maxtor Corporation, Milpitas Relocation (180,086 SF)
Solectron Corporation Corporate Headquarters Consolidation/ Relocation (504,798 SF)	The Health Trust, San Jose (Sale of 29,708 SF Office Building)
WYSE Technology (Owner), San Jose Renewed Pac Bell for (223,000 SF)	Victron, Inc., Fremont Relocation and Expansion (127,500 SF)
FedEx Freight, San Jose Corporate Headquarters (175,000 SF)	Max Media/Maxtor, San Jose & Milpitas R&D with over \$50,000,000 Spent on Building Upgrades, and Tenant Improvements (133,000 SF)
	County of Santa Clara Sheriff's Office (12,048 SF)

NOTABLE LEASING & SALE PROJECTS REPRESENTING OWNERS – OFFICE

Address	Project Size	Type
Hellyer Oaks Business Park, San Jose	380,000 SF	Office / R&D
3101/3103 N. First St., San Jose	192,942 SF	Office / R&D
Wyse Technology Park, San Jose	434,500 SF	Office / R&D
1501 McCarthy Blvd., Milpitas	135,400 SF	Office / R&D
4211 Starboard Dr., Fremont	131,000 SF	Office / R&D
Cambrian Business Park, San Jose	95,592 SF	Office / R&D
6409 Guadalupe Mines, San Jose	55,000 SF	Office / R&D
410 E. Plumeria Dr., San Jose	27,500 SF	Office