



# Rich Martini

SENIOR VICE PRESIDENT, Investment Services Group | Multifamily  
Colliers Walnut Creek



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## EDUCATION OR QUALIFICATIONS

Bachelor of Science  
University of California  
at Davis

## AFFILIATIONS OR MEMBERSHIPS

Contra Costa to Bay East  
Association of Realtors

Colliers Multi-Family  
Advisory Group

California Apartment  
Association

## CONTACT DETAILS

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## AREA OF EXPERTISE

Mr. Martini is a Senior Vice President in Collier's East Bay Multifamily Investment Services Group. He specializes in assisting clients with a wide array of investment requirements specific to apartment properties, as well as multi-residential and subdivision land throughout Alameda and Contra Costa Counties. Rich has extensive experience working with investors to complete successful 1031 exchanges, and has provided multifamily acquisition and disposition services to private client and private investment groups, as well as apartment developers and residential land owners and builders throughout the Bay Area.

## BUSINESS AND EDUCATIONAL BACKGROUND

Rich joined Colliers International in 2009 after 4 years at Kilpatrick & Company, where his focus was working with apartment owners and investor clients to realize their multi-family investment objectives. In addition, Rich brings over 23 years of experience in the business and sports world to Colliers International. Prior to joining Kilpatrick & Company, Rich was the President/Managing Director of Velocity Sports Performance, an athletic training company located in the Tri-Valley area. Prior

to starting Velocity in February 2004, Rich founded San Leandro based Diamond Micro Solutions in 1982 and served as the CEO/President of this IT Systems Integration company until 2002. In addition, Rich is an owner of Multi-Family and commercial properties in the East Bay, and has gained property management experience while helping to manage these properties.

Prior to his years with a technology start-up, Rich spent 5 years in the National Football League as a wide receiver for the Oakland Raiders and New Orleans Saints from 1977 – 1981. The highlight of his career includes an appearance in Super Bowl XV with the World Champion Oakland Raiders.



## REPRESENTATIVE TRANSACTIONS

Represented the Buyer in the purchase of a 28-unit apartment property in Concord, CA - \$7,500,000

Represented the Seller in the sale of a 10-unit apartment property in Concord, CA - \$2,050,000

Represented the Seller & Buyer in the sale of a 4-unit apartment property in Pleasant Hill, CA - \$1,350,000

Represented the Buyer & Seller in the sale of a 10-unit mixed-use property in Albany, CA - \$3,900,000

Represented the Buyer in the purchase of a 134-unit apartment property + 2.75AC in Concord, CA - \$64,000,000

Represented the Buyer in the purchase of a ±2.75 AC site approved for 180 units in Concord, CA - \$4,500,000

Represented the Seller in the sale of a 13-unit apartment property in Oakland, CA - \$3,525,000

Represented the Seller in the sale of an 88-unit apartment property in Pittsburg, CA - \$11,350,000

Represented the Buyer in the purchase of a 40 unit apartment property in Walnut Creek, CA - \$11,350,000

Represented the Seller in the sale of an 11 unit apartment property in Santa Clara, CA - \$4,000,000

Represented the Seller in the sale of a 100 unit apartment property in Richmond, CA - \$10,300,000

Represented the Buyer in the purchase of a 36 unit apartment property in Walnut Creek, CA - \$6,800,000

Represented the Seller & Buyer in the sale of .16 AC, approved for 40 units in Oakland, CA - \$1,750,000

Represented the Seller in the sale of a 27 unit apartment property in Hayward, CA - \$3,825,000

Represented the Seller in the sale of a 128 unit apartment property in Sacramento, CA - \$4,800,000

Represented both the Seller and Buyer in the sale of a 12 unit apartment in Oakland, CA - \$2,350,000

Represented the Seller in the sale of a 13 unit apartment property in Oakland, CA - \$1,516,000

Represented the Buyer in the purchase of a 12 unit apartment property in Castro Valley, CA - \$2,600,000

Represented the Seller in the sale of a 24 unit apartment property in Castro Valley, CA - \$4,120,000

Represented the Seller in the sale of a 28 unit apartment property in Rio Vista, CA - \$1,425,000

Represented a bank client in the disposition of a 30 unit mixed use property in Oakland, CA - \$1,850,000

Represented a bank client in the disposition of a 32 unit apartment property in Los Banos, CA - \$1,120,000

Represented the Seller in the sale of an 9 Unit Mixed-Use Property in Oakland, CA - \$655,000

Represented the Seller in the sale of an 18 Unit Apartment Property in Concord, CA - \$1,400,000

Represented the Seller in the sale of a 12 Unit Apartment Property in Castro Valley, CA - \$2,125,000

Represented the Seller in the sale of an 8 Unit Apartment Property in El Cerrito, CA - \$1,525,000

Represented the Buyer in the purchase of a 9 Unit Apartment Property in Alameda, CA - \$1,600,000