



# Bret DeMartini ccim

VICE PRESIDENT  
Fairfield



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## EDUCATION OR QUALIFICATIONS

St. Mary's College, B.S. in  
Business Administration

## AFFILIATIONS OR MEMBERSHIPS

Commercial Investment  
Member CCIM

California Dept of Real Estate

## CONTACT DETAILS

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## AREA OF EXPERTISE

Bret DeMartini specializes in Office, Industrial and R & D sales and leasing throughout Napa and Solano Counties, with a concentration in the leasing and sale of Office, Industrial and R & D facilities, vacant land sales, build to suit development, winery storage distribution, and manufacturing. Bret has handled and been involved with over 1000 lease/sales transactions. Bret is a member of the President's Council, part of an elite group of professionals, within the Grubb & Ellis Company. The President's Council selected Bret because of his proven consistent sales, continued client satisfaction, and tenure with Grubb & Ellis Company. Bret has developed a solid reputation and is well respected by his peers within the bay area commercial real estate industry.

## PROFESSIONAL ACCOMPLISHMENTS

- Top Producing Industrial Agent - 1992, 1993, 1994, 1995, 1997, 2000, 2001, 2002, 2004, 2005, 2006, 2007, 2008 and 2009 with Grubb & Ellis

## BUSINESS AND EDUCATIONAL BACKGROUND

Bret DeMartini entered the real estate industry in 1984. Since joining Grubb & Ellis in 1984, he has been a consistent top producer.

Bachelor of Science Degree in Business Administration in 1982 from St. Mary's College in California. Scope of studies emphasized Economics.



## MAJOR CLIENTS REPRESENTED (PARTIAL LIST)

Client	City
Anheuser Busch Properties	Fairfield
Busch Properties, Inc.	Fairfield
Genstar Corp.	Hayward
Honda Motor Company	Concord
Panattoni Development	Fairfield
Aqua Vend Corporation	Benicia
McKesson Corporation	Benicia
Western Wines, Inc.	American Canyon
Michelin Tire Corporation	Fairfield
Coca Cola Bottling Co.	Vallejo
Peter Kiewit Construction	Vallejo
East Bay Tire Co.	Fairfield
Robert Mondavi Winery	Benicia
Seeno Construction	Concord
Goodyear Tire Rubber Co.	Concord
Spieker Partners	Benicia
RREFF	Benicia
Buntain Development Co.	Fairfield
G.L. Mezzetta, Inc.	American Canyon

## MAJOR PROJECTS - BUILD TO SUIT (PARTIAL LIST)

Project	Square Feet
Schmalbach-Lubeca	348,000
Golden State Vinters	201,000
G. L. Mezzetta, Inc.	180,000
Greenfield Wine Co.	109,000
Wine Service Co-Operative	105,000
Bergin Glass	91,000
Barrel Care	78,000
Home Fine Sausage	60,000
Sequin Moreau	28,000
Culligan Water	24,000



## MAJOR PROJECTS LEASED (PARTIAL LIST)

Project	Square Feet
Napa Logistics Park	648,000
Pacific Cycle	571,000
Brunswick Bicycles	227,000
East Bay Tire Co.	154,000
Golden State Vintners	150,000
Ashland Oil Company	110,000
RTR Freight & Logistics	80,000
Macro Plastics	54,000
Calistoga Mineral Water	50,000
Caliber Packaging	44,500

## MAJOR PROJECTS SOLD (PARTIAL LIST)

Project	Size
Michelin Distribution Center	380,690 SF
Western Wines, Inc.	196,000 SF
Pioneer Tire Co.	120,000 SF
JCM Partners	52 acres
Busch Properties, Inc.	23 acres
Buntain Development Co.	8 acres
Storage by George Self Storage	6 acres
Wine Service Co. Operative	5 acres



## REFERENCES

Brian Rein, CFO  
*JCM Partners*  
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Ronald Elvidge, CEO  
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Richard Cordes, Owner  
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