



Sandra Weck

SENIOR VICE PRESIDENT
EAST BAY REGIONAL RETAIL DIRECTOR
Pleasanton, CA



sandra.weck@colliers.com

AFFILIATIONS:

Member of the International Council of Shopping Centers

Serves on the Leadership Committee for East Bay CREW

Member of the National Association of Professional Women

Her local civic work is with the Assistance League of Diablo Valley. This organization has many facets serving youth and seniors in Contra Costa County.

CONTACT DETAILS

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AREA OF EXPERTISE

Sandra's expertise is in a wide range of commercial real estate. A major portion of her business is the sale and leasing of retail in the Bay Area. Sandra also handles land sales for multi-unit residential apartments and large residential developments. This includes regional mall consulting and leasing, pre-development of a proposed 176,650± square foot Factory Outlet Center, leasing of various neighborhood shopping centers, stand alone retail, restaurant sites and tenant representation. In addition, based on her clients' needs, Sandra does work with industrial requirements.

Sandra joined Colliers International in 1998 following 12 years of performance with CB Richard Ellis. She was awarded the Top Producer in the Walnut Creek office and Top Retail Salesperson in the CB Commercial Northern California Region in 1988. Sandra continued to be one of the top brokers in the region, receiving the Most Accumulative Standing Recognition in 1990.

Sandra was the first woman speaker at the National CB Commercial ICSC Convention in Las Vegas, served as a member of CB Commercial's Retail Tenant Services and the National Retail Network specialty divisions within CB Commercial consisting of the leading tenant rep brokers.

Sandra was the Top Retail Broker in the Colliers International Northern California Division for 2001 and was designated by Colliers International as a Regional Director on the Steering Committee in 2000. She also served as Chairperson of the Colliers Culture Committee.

PROFESSIONAL ACCOMPLISHMENTS

Sandra received the prestigious **ECHO Award** from the East Bay Chapter of CREW as their Most Valuable Member. In addition to the award, Sandra received a **Certificate of Recognition** from the State of California Senate, presented by Mark DeSaulnier, 7th Senate District, and a **Certificate of Recognition** from the California Legislature Assembly, presented by Joan Buchanan, Assembly Member of the 15th Assembly District.

Sandra was awarded the **2008 Women of Distinction Award** by the San Francisco Business Times. She was ranked one of CoStar Group, Inc.'s **East Bay's Top Rated Power Brokers** for 2007-2017 based on leasing transaction volume.

In recognition of outstanding sales achievement, she was presented the **Earned His Stripes Award** by Chevron Land and Development.

In 1998, she received the highest honor from Opus West Corporations as their **Broker of the Year**.



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REGIONAL MALL CONSULTING:

CENTER SIZE:

| | |
|-----------------------------------|--------------|
| Westfield Development Inc.: | |
| > Vallco Shopping Mall, Cupertino | 1,131,000 SF |
| > Bayfair Center, San Leandro | 850,000 SF |

POWER CENTERS:

CENTER SIZE:

| | |
|--------------------------------------|------------|
| > Hacienda Crossings, Dublin | 500,000 SF |
| > Grafton Station, Dublin | 330,000 SF |
| > Emeryville Marketplace, Emeryville | 75,000 SF |

NEIGHBORHOOD SHOPPING CENTERS:

CENTER SIZE:

| | |
|---|------------|
| > San Antonio Center (Rehab), Mountain View | 325,000 SF |
| > El Cerrito Plaza, El Cerrito | 232,646 SF |
| > Sand Creek Crossings, Brentwood | 225,000 SF |
| > Mission Village, Fairfield | 180,000 SF |
| > The Vineyard Shopping Center, Concord | 178,000 SF |
| > Vasco Plaza, Livermore | 140,000 SF |
| > Winery Square, Fairfield | 128,000 SF |
| > Peppertree Shopping Center, Livermore | 115,891 SF |
| > Encina Grande Shopping Center, Walnut Creek | 106,000 SF |
| > Gateway Square, Pleasanton | 88,924 SF |
| > Vintner Square, Livermore | 60,000 SF |
| > Jack London Gateway, Oakland | 58,508 SF |
| > Shamrock Village, Dublin | 49,000 SF |
| > Dublin Corners, Dublin | 46,000 SF |
| > Circuit City Plaza, Hayward | 45,000 SF |
| > Alder Plaza, Fremont | 26,000 SF |
| > Shamrock Plaza, Dublin | 9,083 SF |
| > 2145 Railroad Avenue, Pittsburg | 5,287 SF |

FACTORY OUTLETS:

CENTER SIZE:

| | |
|---|------------|
| > The Proposed Vineyard Factory Outlet, Phase I | 176,650 SF |
|---|------------|

MIXED USE PROJECTS:

CENTER SIZE:

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|---|-----------|
| > Livermore Valley Plaza (Retail & Office), Livermore | 60,000 SF |
| > Andante (Retail & Housing), Emeryville | 15,000 SF |
| > 428 Alice Drive (Retail & Housing), Oakland | 12,000 SF |



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LAND & INVESTMENT SALES:

| | |
|--|--------------|
| > Sand Creek Crossing, Brentwood | \$52,000,000 |
| > Dublin Corners, Dublin | \$19,000,000 |
| > Airway Plaza, Livermore | \$7,000,000 |
| > Safeway Project (Land Sales & Leasing), Dublin | \$5,600,000 |
| > Chase Center, Carmichael | \$4,000,000 |
| > 5151 Broadway, Oakland | \$3,265,000 |
| > Vasco Plaza, Livermore | \$3,000,000 |
| > 7200 Hegenberger Road, Oakland | \$1,920,000 |
| > Santa Rosa Plaza, Santa Rosa | \$1,550,000 |
| > San Mateo, Mixed-Use Land | \$1,100,000 |
| > Clay Street (Mixed-Use Condos), Oakland | \$900,000 |
| > 3204 International Boulevard, Oakland | \$700,000 |
| > 280 Flint Court, Hayward (27 Units) | \$399,000 |

INDUSTRIAL TRANSACTIONS:

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|---|-----------|
| > Le Tote Inc. Warehouse Facility | 75,000 SF |
| > Prints Plus Corporate Office | 25,000 SF |
| > 2500 Bisso Lane, Concord, New York Fabrics Corporate Office | 25,000 SF |

MAJOR TRANSACTIONS:

| | |
|---|----------------------------------|
| > Albertson's | > Loard's Ice Cream* |
| > Baskin Robbins | > Little Tree Montessori Schools |
| > Bed Bath & Beyond | > Longs Drug Stores* |
| > Bill Graham Productions | > Marshall's |
| > Boston Market | > Marriott Hotels |
| > Burger King | > New York Fabrics |
| > Candlewood Hotel Company | > 9Round |
| > Dollar Tree | > Nob Hill Foods |
| > Erik's Deli Cafe'* | > On The Border |
| > Fresh Choice | > PetSmart |
| > Home Express | > Ross Stores |
| > Hollywood Video | > Safeway/Liquor Barn |
| > Kiddie Academy* | > 7-11 Inc.* |
| > Prandium, Inc.* (El Torito/Koo Koo Roo) | > Site for Sore Eyes* |

* Tenants represented exclusively in Contra Costa and/or Alameda Counties.